



THE ARAB POTASH COMPANY PLC

# Tender Terms and Conditions

for IFB Number 202403162/DH

**Supply of One Wheel Loader of 24,000 KG Weight**  
**Class and One Compact Track Loader**

Hereunder, are the terms and conditions of contract and the bidding instructions issued to tenderers who bid against tenders raised by The Arab Potash Company "Hereinafter called the company". Tenderers must follow these instructions, terms and conditions and bid in strict accordance with them.

1. Bids must be submitted in **Three closed, sealed and separate envelopes**; the first contains the commercial bid; the second contains the technical bid, the third contains the following: -

- The Bid Bond.
- The Declaration of Abidance with Tender Terms and Conditions.
- The Declarations of the other and Prohibited Payments.
- The Declaration of Abidance with the conflict of interest.
- Certificate of registration (for local & foreign tenderers).

The tenderer must write in an indelible ink on each of the envelopes whether it contains commercial; technical bids, or prohibited, other payments and declaration of conflict of interest envelope along with the tender number and tender name.

**The envelopes are as follows:**

**a) Technical Bid Envelope:**

That indicates the technical specifications of the subject matter; confirmed by descriptive literature, samples, bulletins, and catalogues that refer specifically to the goods offered by the original manufacturers and shall be void of prices. The technical bid shall be submitted in two copies. The technical bid must indicate also the offer validity which must be 90 days from the date of the invitation for bid closing date. The technical bid must be stamped and signed (otherwise, the bid will be rejected).

**b) Commercial Bid Envelope:**

Commercial bid must be submitted on the form prepared specifically for the purpose titled "**COMMERCIAL BIDDING SHEET**"; showing the following details:

1. Price: for the required materials as per INCO terms 2010:

**CPT APC Safi Site**

- 2. Prices must remain fixed and valid for 90 days from the date of the invitation for bid closing date and shall be clearly stated in the technical and commercial bids (failure to comply with this term will nullify it as non-responsive).
- 3. The payment currency shall be the Jordanian Dinar or US\$ Dollar or Euro, noting that US Dollar and Euro exchange rate will be calculated at the currencies exchange rate issued by the Central Bank of Jordan at the commercial bids closing date.

4. The prices include the revenue stamps which, in case of award and within 7 days therefrom, shall be paid by the bidder to the Ministry of Finance at 6 dinars as per 1000 dinars of the price.
5. Handwriting pricing is not acceptable (Typing only).

**c) The Bid Bond, Abidance, and the Declarations Certificates Envelope:**

Shall be submitted duly filled and signed as appropriately required.

The declaration of the other payments, the prohibited payments and abidance with the conflict of interest shall be duly filled stamped and signed by the authorized signatory.

- d) The bidder or his authorized signatory must sign and stamp the "Terms and Conditions of IFB Number 202403162/DH" as an evidence of being obligated by these conditions (otherwise, the offer will be rejected).
- e) The Bidder shall state the full name of his company's owners, the shareholders and their proportions. **"This is mandatory requirement to consider the bid".**
- f) If the submitted trade license, registration certificate & classification found to be inconsistent with the required services &/or material requested in the tender, then the offer will be declined for non-specialization.

2. All the envelopes shall be additionally enclosed into one envelope that shall bear the company address, the title and address of the Tenderer, the invitation for bid title and number and the tender closing date.

**THE COMPANY ADDRESS IS:**

**ARAB POTASH CO. PLC.  
P.O. BOX 1470,  
AL-JAHIZ STREET,  
SHMEISANI,  
AMMAN 11118,  
JORDAN.**

**Note: Bids Submission Place is APC Safi Plant Site.**

3. **The closing date for this bid shall be as stated in the announcement.**

Bid submission shall be in the same place, address and time as per the invitation of our IFB.

4. **Acceptable Forms of Bonds:**

A Bank guarantee duly approved, drawn on or confirmed by a bank in Jordan to the company benefit.

All bonds shall not be restricted by any condition, irrevocable, and payable at first demand without any judicial proceedings or notarial warnings

**5. Bid Bond:**

The tenderer shall enclose, with his bid, a bid bond as a financial assurance in the value stated in the tender announcement.

The bid bond is to be submitted in a separate envelope which shall remain valid for ((120)) days from the tender closing date and any extension thereafter until the tender award and the acquisition of the performance bond from the successful tenderer. The bid bond shall be extendable on mutual agreement between both the company and the tenderer.

The bid bond must accompany each submitted bid whether main or alternative.

6. The company reserves the right to confiscate the bid bond, if the tenderer chooses to withdraw his bid after the bid opening date, and before validity expiry date and/or failure of the tenderer to submit the performance bond within ten ((10)) days from the purchase order issuance date.

**7. Performance Bond:**

The tenderer awarded the tender and within (10) days shall bear the obligation towards the company for submitting an autorenewal the performance bond, to the company benefit, of a value not less than ((10%)) of the award price valid until receipt of the loader & issuance of Maintenance bond and shall be extendable.

**8. The company reserves the right to disregard any bid in which the company "Declaration of Abidance by terms and conditions and technical specification", "Technical Specifications Bidding Sheets" and/or "Commercial Bidding Sheets" are not duly filled in detail, properly stamped and signed by the tenderer. Technical specifications must be stamped and signed by the original manufacturer.**

9. Unless the company decides otherwise; bids which are not duly signed by the original manufacturer, and/or received after the closing date and/or substantially incomplete are not acceptable and that will be decided upon by the company and upon its own discretion.

10. The company reserves the right, upon its discretion, to disregard any bid which is not amply clear, having more than one interpretation, and/or any of the bid items specifications is not quoted completely as detailed in the company tender documents. Also, the same applies if the delivery terms or periods are not fully stated.

11. The company has the right to award partially any of the materials.

13. The company is not bound to place a purchase order for all the items tendered against or any part thereof and, *prima facie*, is not bound to place an order. Also, the company is not bound to offer justifications and the tenderers shall not acquire any rights to claim any losses.
14. The company is not bound to place an order on the least price basis.
15. The company reserves the right to cancel any invitation for bid, to reject, in all or in part, the tenderers' bids submitted to the company in response to any invitation for bid raised by the company without offering justifications and the tenderers shall not acquire any right to claim any losses, whatsoever, as a result of bidding in response to the company invitation for bid.
16. Tenderers bear the responsibility of thoroughly scrutinizing the invitation for bid, the specification attached thereto, the terms and regulations of bidding and the proofing of the prices and quantities lists. Also, the tenderers bear the consequences of failing to do the above correctly.
17. The bid shall show the unit price and the total price, which shall be regarded as including packaging costs, unless noted otherwise.
18. In case an error exists in the total price, the unit price shall prevail.
19. In case the invitation for bid does not show the delivery time, the tenderer shall quote the delivery time; otherwise, the delivery time shall be taken as prompt delivery. The obligatory delivery period shall be the period elapsed between the date of purchase order until the delivery of the goods at the named place of destination which, if exceeded, delay penalty shall apply as stipulated in clause (30) of these conditions.
20. The tenderer shall state the goods country of origin, the manufacturer, the trade name, and the type where applicable.
21. The tenderer must indicate if he has an official / legal agent in Jordan or if he is an agent for a foreign principal and must enclose a copy of the empowerment to act as such. Alternatively, the tenderer must indicate if he is not an agent nor a principal.
22. The tenderer shall submit along with his bid the punctual specifications of the offered goods, the relevant catalogues and any data, information and/or statistics that will define the offered goods appropriately.
23. If the invitation for bid quotes a manufacturer name, a trade name and/or specifications of a certain make of the goods requested in the invitation for bid, these shall not bind the tenderer to such restrictions, except that these restrictions are binding in regard of same merits, characteristics and suitability for the purpose which form the basis for equivalence between different makes that will serve the same as the nominated goods.

24. The company, upon its discretion, reserves the right to increase and/or decrease the quantities indicated in the invitation for bid in accordance with the company needs by 25% on the same price and conditions.
25. The tenderer shall guarantee that the goods quoted are brand new, genuine, free from manufacturing defects, and/or material defect, and of the latest model and/or type unless otherwise noted in the invitation for bid.
26. In case the tenderer fails to submit the performance bond and the revenue stamps receipt to the company in the proper time; the company reserves the right to cancel the contract and forfeit the bid bond without resorting to judicial proceedings and/or notarial warnings.
27. In case the tenderer fails to fulfill his contractual obligations towards the company, or any part thereof, after formal order acknowledgement; the company reserves the right to cancel the contract with the said tenderer, forfeit the performance bond and to purchase the materials and/or services forming the subject of the contract from any alternative source and the price difference shall be charged on the said tenderer account and expense without resorting to judicial proceedings and/or notarial warnings.
28. The inspection and testing of materials and samples are carried out as may be deemed necessary by the company.
29. Packaging shall be of an excellent commercial standard, details of which shall be shown in the tenderer's technical bid.
30. If the products are not delivered at the time for delivery APC entitled to liquidated damages from the date on which delivery should have taken place. Unless otherwise stated in General and/or Special Terms and conditions. The liquidated damages shall be payable at a rate of (0.7%) of the purchase price for each completed week of delay. The liquidated damages shall not exceed (7.5 %) of the purchase price. After which the stipulation of clause No. (27) of the tender terms and conditions shall apply.
31. The tenderer shall submit a maintenance guarantee at first demand and irrevocable bank guarantee, duly approved, drawn on/or confirmed by a bank in Jordan to the company benefit of ((5%)) of the contract price valid for 12 months from the date of receipt and technically acceptance by APC.
32. For purchase orders with a value of over (100,000 JOD) the company shall nominate a third party, engineer and/or any of the bodies having the suitable technical capabilities to inspect the goods within the works of the manufacturer or before shipping the goods to verify the compliance of the goods to the company tender specifications and upon the inspector findings, the goods may be either accepted or rejected. Notwithstanding the above, the final acceptance or rejection of the goods, or any part thereof, depends solely upon the goods receipt inspection report in the company plants site.

33. This document shall be signed by the tenderer as a declaration of acceptance of the terms contained herein and must be submitted within the commercial bid as a fundamental condition of the bid acceptance for evaluation by the company.
34. Any materials not strictly complying with the tender specifications and/or the contract terms and other obligations shall be rejected, for which the contractor shall bear all costs accruing there from and in addition to clause (27) of these terms and conditions and any other statutory remedies.
35. In case the contractor supplied any materials or goods in excess to those contracted for in the purchase order or bills of quantities without the written consent of the company, then the contractor shall bear all costs for its retrieval and/or its disposal, including but not limited to, all costs, expenses, duties and taxes levied by the government and shall abide with governmental procedures pertinent to the matter at his own cost.
36. The Governing law for all bids, bidding procedures, and the subsequent accruing awards shall strictly follow the current Jordanian laws.
37. In case of award APC reserves the right to terminate the contract at any time by giving 30 days' written notice to the other party.
38. Not used.

**39. Delivery:**

Earliest delivery time to be guaranteed. Noting that the quoted delivery time will have impact on the technical evaluation mark.

- 39.2** The delivery period shall be defined as the period elapsed from date of purchase order until delivery at APC Safi plant Site.

**40. Method of Payment:**

Net 60 Days from receiving the requested Loaders at APC Safi Site comply with specifications.

However, bidder may quote differently.

- 40.1 For Local Supply:** Payment in Jordanian Dinar upon receipt and technical acceptance at APC.

**41. Other Payments:**

**41.1 Definition:**

Other payments are all payments direct or indirect commissions, consulting fees, agents fees, finder's fees or other payments or inducements or the giving of anything of value paid or

promised to be paid by the contractor (collectively “third payments”) to third parties other than the company “Others”, by the contractor or on his behalf or any of his sub – contractors and his or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this contract.

- 41.2** Contractor has fully disclosed in the declaration for other payments attached to these Conditions any and all direct or indirect commissions, consulting fees, agent fees, finder's fees or other payments, or inducements or the giving of anything of value (collectively, “Third Payments”), to third parties other than The Company (a “Third Payments”) including without limitation a detailed description of the basis therefore, its sub-Contractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract, and hereby covenants and agrees promptly to disclose to (The Company) in writing the existence of any Third Party Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making or being obligated to make any such third Party Payments.
- 41.3** In the event of any violation or breach of the provisions of paragraph (41.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions: -
- (i) Terminate the Contract while reserving all its rights and/or,
  - (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Third Party Payments, and/or,
  - (iii) Demand that Contractor pay forthwith to “The Company” demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Third Party Payment, it being the intention, subject to paragraph (41.5) below, that the aggregate of all amount to which (The Company) is entitled under paragraphs (41.3) shall not exceed the amount which is two times the amount of all Third Party Payments.
- 41.4** Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (41.2) and (41.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors or arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company's) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.
- 41.5** Nothing in this section shall expressly or implicitly make lawful or permissible any Third Party Payments that are otherwise prohibited under applicable law or regulations. These rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.
- 41.6** This clause shall survive the termination of this Contract.

## **42. Prohibited Payments**

### **42.1 Definition:**

Prohibited payments are all payments direct or indirect commissions, consulting fees, agents fees, finders fees or other payments or inducements or the giving of anything of value paid or promised to be paid, by the Contractor or on his behalf or any of his sub-contractors, agents or representatives, to the “Company Person” in connection with the solicitation, bidding, negotiation, award or performance of this contract.

- 42.2** Contractor hereby represents and warrants to “The Company” in the attached declaration for prohibited payments to these Conditions that no direct or indirect commissions, consulting fees, agents fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employers, agents or representatives, to “The Company” (collectively, “Prohibited Payments”), including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of “The Company” (The Company person), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employees, agents or representatives, to any (The Company Person) in connection with the amendment, modification, renewal, extension or performance of this Contract.
- 42.3** In the event of any violation or breach of the provisions of paragraph (42.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions: -
- (i) Terminate the Contract while reserving all its rights and/or,
  - (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Prohibited Payments, and/or,
  - (iii) Demand that Contractor pay forthwith to “The Company” demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Prohibited Payments, it being the intention, subject to paragraph (42.5) below, that the aggregate of all amount to which (The Company) is entitled under paragraphs (42.3) shall not exceed the amount which is two times the amount of all Prohibited Payments.
- 42.4** Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (42.2) and (42.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company’s) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.

- 42.5 The rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.
- 42.6 This clause shall survive the termination of this Contract.
43. Arab potash company will not issue, any letter of commitment to banks to transfer dues in relation to the subject matter tender and / or Purchase Order.
44. The equipment &/or vehicle purchased must include a name plate showing our purchase order number in addition to other important information. Also, the warrantee card should be attached to the equipment / vehicle for easy reference and claims.
45. Foreign construction contractors must obtain the approval of the cabinet (Government of Jordan) before awarding.
46. The company reserves the right to disregard any bid which does not strictly follow the aforementioned terms and conditions.
47. APC reserves the exclusive right to engage in negotiations with bidder(s) who have successfully passed the APC evaluation, utilizing various negotiation methods, including but not limited to email correspondence, face-to-face meetings, or the employment of the APC I-Supplier Sourcing module for Electronic Reverse Auction.”
48. **Correspondence shall be in writing stating the tender name and number and directed to:**  
**Procurement Director,**  
**Arab Potash Company PLC.**  
**P.O. Box 1470,**  
**Amman 11118 – Jordan.**  
**Fax No. : +962-3-2305125/131**  
**Tel. No. : +962-6-5200520**  
**E-mail : [procurement@arabpotash.com](mailto:procurement@arabpotash.com)**  
**[Hamdi.m@arabpotash.com](mailto:Hamdi.m@arabpotash.com)**

## Declaration of Abidance by Tender Terms & Conditions and Technical Specifications

I, We. The undersigned,

Declare that we have read the terms and conditions for IFB # 202403162/DH Supply of One Wheel Loader of 24,000 KG Weight Class and One Compact Track Loader

And we confirm that we are in compliance with these terms and conditions; this declaration is properly signed and sealed evidencing our full abidance by all tender terms and conditions.

Moreover, we the undersigned abide with payment terms, the delivery terms exactly as stipulated in the documents **CPT APC Safi Site** and we have read the technical specifications for this **IFB Number 202403162/DH**.

and confirm to be in full compliance with these technical specifications.

**N.B.: -**

(Tenderer is required to fill an additional form to show any possible minor technical deviations).

We understand that failing to abide with the tender conditions will nullify our offer.

Tenderer Name: .....

Name of authorized signatory: .....

Signature: .....

Official Stamp: - .....

Tenderer is required to submit the declaration in the envelope which contains the bid bond along with the list of minor derivations.

## Declaration for Other Payments

I, We. The undersigned, .....

Declare that we have read and comprehended the provisions under clause (41) of **IFB Number 202403162/DH** “Terms and Conditions” related to this Contract and in compliance with this clause; we enclose a declaration properly signed and sealed disclosing any and all direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, or inducements or the giving of anything of value (collectively, “Third Party payments”) to third parties other than any of The Company’s Person(s) (a “Third Party”), including without limitation a detailed description of the basis therefore, made or to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees promptly to disclose to The company all Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making, or being obligated to make, any such Third Party Payments.

Contractor’s Name .....

Name of authorized signatory.....

Signature.....

Seal.....

Tender Name & Number.....

- Contractor is required to submit a declaration for other payments in a separate sealed envelope whether such payments has been paid or not and the offers of all Contractors that do not include such declaration will be rejected.

## Declaration for Prohibited Payments

I, We the undersigned, .....

Declare that we have read and comprehended the provisions under clause (42) of IFB Number 202403162/DH. "Terms and Conditions" related to this Contract and in compliance with this clause; we enclose a declaration properly signed and sealed representing and warranting to (The Company) that no direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to (The Company) (collectively, "Prohibited Payments") including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of (The Company) ("The Company Person"), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to any "The Company Person" in connection with the amendment, modification, renewal, extension or performance of this Contract.

Contractor's Name .....

Name of authorized signatory.....

Signature.....

Seal.....

Tender Name & Number .....

- Contractor is required to submit a declaration for prohibited payments in a separate sealed envelope whether such payments has been paid or not and the offers of all Contractors that do not include such declaration will be rejected.

### نموذج إقرار وكشف عن تضارب مصالح

تحظر أنظمة وسياسات شركة البوتاس العربية ومدونة السلوك الوظيفي على موظفيها وأفراد عائلتهم والأقارب لغایات الدرجة الثانية في أيّة تعاملات لهم مع المقاولين الذين تتعاقد مع شركة البوتاس العربية لإنجاز أعمال أو مشاريع أو تقديم خدمات سواءً أكانت تعاملات تؤدي إلى مصلحة مالية بها أو غير ذلك ، وتحظر كافةً إشكال "تعارض المصالح" الفعلية أو المحتملة وهو موقف تؤثر فيه الاعتبارات المالية أو الشخصية الأخرى أو يبدو أنها تؤثر على الحكم في تنفيذ أعمال العطاء.

يجب على المناقص الذي يرغب في التقدم للدخول في العطاء المطروح من شركة البوتاس العربية **IFB No. 202403162/DH** استكمال تعينة بيانات هذا النموذج وتوقيعه وختمه حسب الأصول من المفوض بالتوقيع وإرفاقه ضمن وثائق العطاء الأخرى حسب تعليمات وشروط الدخول بالعطاء. ويهدف هذا النموذج إلى تحديد وجود تضارب مصالح مباشر أو غير مباشر أو محتمل مع مصالح أي من موظفي و/أو أفراد عائلة و/أو أقارب موظفي الشركة من عدمه.

يرجى تحديد المربع المناسب لكل سؤال واستكمال المرفق إذا تمت الإشارة إليه:

1. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه الزوج الزوج) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من موظفي شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية أو مع أي شخص متعدد بصفة شخصية مع شركة البوتاس العربية:

- نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

2. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه الزوج الزوج) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من متلاعدي شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية:

- نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

3. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه الزوج الزوج) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من أعضاء مجلس إدارة شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية:

- نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

4. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه الزوج الزوج) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من موظفي وأعضاء مجالس و/أو هيئة مديرين الشركات التابعة والمملوكة لشركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية أو مع أي شخص متعدد بصفة شخصية مع هذه الشركات:

- نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء الاتصال مع شركة البوتاس العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.

### شهادة وإقرار

لقد قرأت نموذج الإقرار والكشف عن تعارض المصالح وأفهم بنوده. ولقد قمت بالإيجابة والإفصاح الصحيح عن جميع المعلومات المطلوبة من خلال هذا الكشف، إن وجدت، في بيان المرفق. وأوافق على الامتنال لآية شروط أو قيود تفرضها شركة البوتاسي العربية للحد من تضاربات المصالح الحقيقة و/أو المحتملة أو التخلص منها. وأنتحمل نتيجة الإجابة غير الصحيحة وأقر بصحة ما ورد في النموذج ومرفق الأفصاح، وأنتهي بالإفصاح لاحقاً عن أي حالات تشكل تضارب مصالح حقيقي أو محتمل وسأقوم بتحديث نموذج الكشف هذا على الفور عند تغير الملابسات المرتبطة به. وأدرك أن نموذج الكشف هذا ليس مستنداً سرياً.

وأشهد وأقر بأنني لم أحصل على آية معلومات تتعلق بالعطاء أو محاولة الحصول عليها من أي شخص يعمل في شركة البوتاسي العربية بطريق غير مشروعة لتحقيق منفعة شخصية أو مالية.

وفي حال حددت أو وجدت شركة البوتاسي العربية أي حالة من حالات تعارض المصالح سواء حقيقي أو محتمل لها حق إنهاء العطاء أو المناقصة فوراً دون الحاجة لإعذار أو قرار قضائي مسبق مع الالتزام بأي تعويضات مالية تترتب بحقى بهذا الخصوص من ضمانات وثائق المناقصة .

التاريخ

توقيع المناقص والختم

اسم المناقص

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء الاحالة مع شركة البوتاسي العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.

### مرفق نموذج اقرار وكشف عن تضارب المصالح

إذا قمت بالإجابة بنعم على أي من الأسئلة الواردة بالصفحة السابقة، فالرجاء استكمال القسم/الأقسام الواردة أدناه.

وإذا قمت بالإجابة بلا على جميع الأسئلة، فيمكنك تجاهل هذا المرفق. قم بتقديم هذا المرفق مع النموذج المكتمل  
موقع ومختوم مع وثائق العطاء.

#### معلومات حول تضارب المصالح

• اسم أو أسماء الأشخاص الكامل وصفتهم الوظيفية الذين تم الإجابة بنعم في النموذج بوجود تضارب مصالح :

- ..... 1  
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• حالة القرابة والعلاقة التي تربطك مع الشخص أو الأشخاص أعلاه سواء مصلحة مالية أو تجارية أو شخصية مع ذكرها:

.....  
.....

• بيان طبيعة تضارب المصالح معهم ( حقيقي أو محتمل أو فطلي أو مباشر أو غير مباشر )

.....  
.....

• بيان وصف منصب الشخص أو الأشخاص أعلاه / وإن كان ينبع لهم المشاركة بأي قرار في العطاء سواء في التقييم أو التنفيذ أو حصولك على معلومات داخلية منهم عن أعمال شركة البوتاسي العربية

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التاريخ

توقيع المناقص والختم

اسم المناقص

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء الاتصال مع شركة البوتاسي العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.



البوتاسي العربي  
Arab Potash

Commercial Bidding Sheet

IFB Number 202403162DH

Supply of One Wheel Loader of 24,000 KG Weight Class and One Compact Track Loader

No.	Description	Qty.	Unit Price	Total Price
1	Wheel Loader of 24,000 KG Weight Class	1		
2	Compact Track Loader	1		
3	Trade-In value for the used Loader	1		
4	Total Amount CPT APC Safi Site, excluding 16% Sales Tax			

Note: This table to be enclosed in the commercial bid envelope only



البترول العربي  
Arab Potash

**IFB NO.: 202403162/DH**

**SUBJECT: TECHNICAL SPECIFICATIONS FOR WHEEL LOADER OF 24,000 KG WEIGHT CLASS, QTY (1)**

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
<b>1.0</b>	<b>SCOPE OF SUPPLY:-</b>	<ul style="list-style-type: none"> <li>BIDDERS SHALL SUBMIT THEIR COMPLETE PROPOSAL IN THE LIGHT OF APC GENERAL DOCUMENTS IN WHICH ALL BIDDERS HAVE TO COMPLETE ACCORDINGLY, NOTIFY &amp; CONFIRM TO EACH POINT MENTIONED IN THIS SPECIFICATION AND INDICATE ANY DEVIATION CLEARLY WITH A SIGNATURE AND STAMP OF BIDDER'S COMPANY AS SHOWN BELOW, MANUFACTURER'S SPECIFICATION SHEETS ALONE, SHALL NOT BE ACCEPTABLE NOTICE OF DEVIATION FROM THESE SPECIFICATIONS.</li> <li>THIS SPECIFICATION COVERS THE REQUIREMENTS FOR <b>ONE</b> UNIT, <b>WHEEL LOADER MACHINE, OF 24,000 KG WEIGHT CLASS</b>, IN ACCORDANCE WITH THE BID SPECIFICATIONS AS SET FORTH, THIS MACHINE WILL BE UTILIZED BY PRODUCTION DEPT./LOADING SECTION FOR HANDLING BULKY POTASH SALT (KCL) IN THE PRODUCT STORE.</li> <li>OFFERED MACHINE SHALL BE NEW, OF THE CURRENT STANDARD PRODUCTION MODEL, ALL INTEGRAL PARTS NOT SPECIFICALLY MENTIONED IN THE SPECIFICATION SHEET, BUT NECESSARY TO PROVIDE A COMPLETE UNIT JOB SHALL BE FURNISHED, ADDITIONALLY, OFFERED MACHINE SHALL INCLUDE ALL STANDARD MANUFACTURER'S EQUIPMENT.</li> </ul>
<b>2.0</b>	<b>ENVIRONMENTAL CONDITIONS:-</b>	<p>THE OFFERED MACHINE SHALL BE ABLE TO OPERATE EFFECTIVELY WITHIN OUR LOCAL ENVIRONMENTAL CONDITIONS AS FOLLOW: -</p> <ul style="list-style-type: none"> <li>THE AMBIENT TEMPERATURE MAY VARY FROM OCCASIONAL WINTER TEMP. OF 7°C TO A SUMMER SHADE TEMP. OF 50°C.</li> <li>THE ATMOSPHERE IS TROPICAL &amp; DUSTY (NORMAL DUST &amp; HIGH LEVEL OF KCL DUST).</li> </ul> <p><b>IMPORTANT NOTE:- AS PART OF THE TENDER CONDITIONS, THE ABOVE BIDDING SHEETS MUST BE FILLED COMPLETELY BY BIDDER AS WELL AS MANUFACTURE NAME, ADDRESS AND COUNTRY OF ORIGIN MUST BE MENTIONED, OTHERWISE THE COMPANY HAS THE RIGHT TO OVERLOOK THE WHOLE OFFER.</b></p>

BIDDER NAME : -  
ADDRESS : -  
STAMP & SIGNATURE : -

MANUFACTURER NAME : -  
COUNTRY : -

**PAGE: 01 OF 10**



العربى ساتناس  
Arab Potash

**IFB NO.: 202403162/DH**

**SUBJECT: TECHNICAL SPECIFICATIONS FOR WHEEL LOADER OF 24,000 KG WEIGHT CLASS, QTY (1)**

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
	<ul style="list-style-type: none"> <li>• THE OPERATING ELEVATION IS (400) METERS BELOW SEA LEVEL.</li> <li>• RELATIVE HUMIDITY IS RANGING FROM (25%) TO (85%).</li> </ul>	
<b>3.0</b>	<b>GENERAL REQUIREMENTS: :-</b>	
3.1	BIDDERS SHALL SUBMIT TECHNICAL BROCHURES, LEAFLETS, CATALOGUES AND DRAWINGS COMPLETE WITH THEIR OFFERS.	
3.2	DETAILED PRICED SPARE PARTS LIST FOR TWO YEARS CONSUMPTION SHOWING PARTS NUMBER & PRICES WHICH VALID FOR 12 MONTHS SHALL BE SUBMITTED WITH THE OFFER.	
3.3	TWO FULL SETS OF WORKSHOP MANUAL, SPARE PARTS CATALOGUE (BOOK TYPE) AND OPERATION MANUAL SHALL BE SUPPLIED WITH THE UNITS.	
3.4	COMPLETE ONE SET OF ALL FILTERS ELEMENTS & FAN BELTS USED ON THE MACHINE SHALL BE SUPPLIED WITHOUT EXTRA CHARGE (SET CONTENT TO BE SPECIFIED) WITH THE LOADER.	
3.5	TOOLBOX CONTAINING ALL STANDARD TOOLS SHALL BE PROVIDED. WITH THE LOADER.	
3.6	THE SUCCESSFUL BIDDER SHALL PROVIDE A MINIMUM OF 2- DAYS ON-SITE OPERATION AND MAINTENANCE TRAINING AT THE TIME OF DELIVERY.	
3.7	AVAILABILITY OF SPARE PARTS AND AFTER SALE SERVICES SHALL BE DESCRIBED IN DETAILS.	
3.8	EARLIEST DELIVERY TIME TO BE GUARANTEED.	
<b>IMPORTANT NOTE:- AS PART OF THE TENDER CONDITIONS, THE ABOVE BIDDING SHEETS MUST BE FILLED COMPLETELY BY BIDDER AS WELL AS MANUFACTURE NAME, ADDRESS AND COUNTRY OF ORIGIN MUST BE MENTIONED, OTHERWISE THE COMPANY HAS THE RIGHT TO OVERLOOK THE WHOLE OFFER.</b>		✓
<b>MANUFACTURER NAME:-</b>		
<b>COUNTRY :-</b>		
<b>STAMP &amp; SIGNATURE:-</b>		



البنادس العربية  
Arab Potash

**IFB NO.: 202403162/DH**

**SUBJECT: TECHNICAL SPECIFICATIONS FOR WHEEL LOADER OF 24,000 KG WEIGHT CLASS, QTY (1)**

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
<b>4.0</b>	<b>GENERAL INFORMATION:-</b>	
	❖ MANUFACTURER, BRAND NAME, MODEL, BUILD DATE& COUNTRY OF ORIGIN TO BE SPECIFIED.	
<b>5.0</b>	<b>ENGINE:-</b>	
5.1	ENGINE MANUFACTURER, MODEL & TYPE TO BE SPECIFIED, PERFORMANCE CURVES TO BE ATTACHED.	
5.2	4-STROKE, 6-CYLINDER IN LINE, DIRECT INJECTION, WATER COOLED, TURBOCHARGED & INTERCOOLED DIESEL ENGINE WITH REPLACEABLE WET CYLINDER LINERS.	
5.3	FLYWHEEL ENGINE OUTPUT POWER (NET) AT RATED RPM SHALL BE NOT LESS THAN 250 HP BASED ON SAE J1349 (TO BE SPECIFIED).	
5.4	HEAVY DUTY, TROPICAL & DUST PROOF TYPE RADIATOR WITH OVERFLOW TANK PROTECTION.	
5.5	DRY TYPE, TWO STAGE, AIR CLEANER WITH LOW PRESSURE INDICATOR.	
5.6	WATER SEPARATOR AND FUEL PRE-FILTER ELEMENT.	
5.7	PRESSURIZED LUBRICATION SYSTEM WITH FULL FLOW OIL FILTER AND COOLER.	
5.8	AVERAGE FUEL CONSUMPTION (LITER/WORKING HOUR) TO BE SPECIFIED.	
<b>6.0</b>	<b>TRANSMISSION:-</b>	
6.1	COUNTER SHAFT, FULL POWER SHIFT TRANSMISSION.	

BIDDER NAME :-  
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MANUFACTURER NAME:-  
COUNTRY :-



البوتاسيوم العربي  
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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
6.2	3 ELEMENTS, SINGLE STAGE, SINGLE PHASE TORQUE CONVERTER.	
6.3	4-FORWARD & 4-REVERSE SPEEDS, WITH MAX. TRAVEL SPEED NOT LESS THAN 35 KM/HR.	
7.0	<b>STEERING: -</b>  FULLY HYDRAULIC, ARTICULATED FRAME STEERING WITH SAFETY ARTICULATION LOCK.	
7.1	CONVENTIONAL TILTING STEERING WHEEL.	
7.2		
8.0	<b>BRAKES: -</b>  SERVICE BRAKE: HYDRAULICALLY OPERATED, WET TYPE MULTI-DISC, COMPLETELY SEALED, OIL COOLED, SELF-ADJUSTING, APPLIED ON ALL FOUR WHEELS.	
8.1		
8.2	PARKING & EMERGENCY BRAKES: SPRING APPLIED, HYDRAULICALLY RELEASED, INDEPENDENT OF SERVICE BRAKE, DESIGNED TO HOLD THE LOADER ON A SLOPE.	
9.0	<b>AXLES &amp; FINAL DRIVE: -</b>  FIXED FRONT, AND OSCILLATING REAR AXLES.	
9.1		
9.2	FOUR WHEEL DRIVE, FULL FLOATING AXLE SHAFTS WITH PLANETARY REDUCTION GEARS IN THE WHEEL HUBS.	
9.3	LIMITED-SLIP DIFFERENTIAL ON FRONT AND REAR AXLES.	

BIDDER NAME : -  
ADDRESS : -  
STAMP & SIGNATURE : -

MANUFACTURER NAME : -  
COUNTRY : -

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
<b>10.0</b>	<b>WHEELS &amp; TIRES: -</b>	
10.1	RADIAL TUBELESS TIRE, SIZE: 26.5R25, 32PLY RATING, TRA CODE # L-3, OF WELL-KNOWN BRANDS (MICHELIN OR BRIDGESTONE OR CONTINENTAL).	
10.2	ONE PIECE, BOLT-ON RIMS, INTERCHANGEABLE BETWEEN FRONT AND REAR.	
<b>11.0</b>	<b>OPERATOR CAB: -</b>	
11.1	1. FULLY ENCLOSED, SOUNDPROOF ROPS/FOPS STEEL CAB WITH TWO DOORS WALK THROUGH ACCESS, AND HEAVY-DUTY RUBBER FLOOR MAT.	
11.2	2. WIDE, NON-SLIP, 4- STEPS, EASY ACCESS STAIR (ANGLED 15°) WITH GRAB HANDLES FOR ALL CAB DOORS.	
11.3	3. COMFORTABLE AND ADJUSTABLE DRIVER SEAT WITH HEAD REST.	
11.4	4. ALL AROUND TINTED AND LAMINATED SAFETY GLASS.	
11.5	5. FRONT AND REAR WINDSHIELD WIPERS WITH WASHERS.	
11.6	6. AIR CONDITIONING SYSTEM.	
<b>12.0</b>	<b>HYDRAULIC SYSTEM: -</b>	
12.1	LOAD SENSING, PRESSURE COMPENSATING HYD. SYSTEM.	
12.2	VARIABLE FLOW AXIAL PISTON PUMP.	
12.3	ALL SPOOL, CONTROL VALVE.	

BIDDER NAME :-  
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COUNTRY :-



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Arab Potash

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
12.4	DOUBLE ACTING PISTON TYPE HYDRAULIC CYLINDERS.	
12.5	FULL-FLOW OIL FILTERS WITH REPLACEABLE ELEMENT.	
12.6	HIGH BURST PRESSURE HOSES CONSISTING OF 4-OVERLAPPING INSULATED SPIRAL WIRES ON ALL HIGH-PRESSURE LINES.	
13.0	<p><b>ELECTRICAL AND INSTRUMENTATION:</b> -</p> <p>REGULATED 24 VOLT STARTING AND CHARGING SYSTEM WITH NEGATIVE GROUND AND MASTER ELECTRICAL DISCONNECT SWITCH FROM THE BATTERIES.</p> <p>ELECTRICAL SYSTEM SHALL BE FULLY PROTECTED BY CENTRAL FUSES PANEL AND CIRCUIT BREAKERS, ALL ELECTRIC WIRING, AND INSTRUMENTATION WELL SEALED AGAINST DUST.</p> <p>ALL ACCESSORY WIRING SHALL BE MULTI-CORE SILICON RUBBER INSULATED CABLE AND MOUNTED IN CONDUIT TO PROTECT AGAINST DAMAGE.</p> <p>ILLUMINATED DASH GAUGES PANEL SHALL BE PROVIDED WITH ALL STANDARD GAUGES (TO INCLUDE BUT NOT LIMITED TO THE FOLLOWING: ENGINE COOLANT TEMP., ENGINE OIL PRESSURE, TRANSMISSION OIL TEMP., HYD. OIL TEMP., FUEL LEVEL, CHARGING SYSTEM, HOUR METER &amp; AIR FILTER RESTRICTION INDICATOR).</p> <p>WARNING LIGHTS AND NECESSARY BUZZERS FOR SYSTEMS WHICH DEMAND IMMEDIATE SHUT DOWN SHALL BE PROVIDED.</p> <p>AUTO ENGINE SHUT-OFF IN CASE OF LOW ENGINE OIL LEVEL OR LOW COOLANT LEVEL, OR COOLANT HIGH TEMPERATURE.</p> <p>IDLE STOP OF ENGINE IN CASE DRIVER LEAVES SEAT MORE THAN TEN MINUTES.</p>	
13.4		
13.5		
13.6		
13.7		
14.0	<p><b>FRAME:</b> -</p> <ul style="list-style-type: none"> <li>❖ BOX PROFILE MAIN FRAME, SOLID -PLATE ARMS, FOUR-PLATE LOADER TOWER DESIGN.</li> </ul>	

BIDDER NAME : -  
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**SUBJECT: TECHNICAL SPECIFICATIONS FOR WHEEL LOADER OF 24,000 KG WEIGHT CLASS, QTY (1)**

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
<b>15.0</b>	<b>LOADER LINKAGE: -</b> ❖ Z-BAR LOADER LINKAGE DESIGN, MADE OF HIGH TENSILE STRENGTH STEEL WITH SEALED PIVOT POINTS, AND HIGH LIFT BOOM.	
<b>16.0</b>	<b>BUCKET: -</b>  16.1 FOR THE LOADERS: GENERAL PURPOSE BUCKET TYPE, WITH ABRASION RESISTANT, BOLTS-ON REPLACEABLE STRAIGHT CUTTING EDGE (AN ADDITIONAL CUTTING-EDGE SET WITH BOLTS TO BE SUPPLIED WITH THE LOADER WITHOUT EXTRA CHARGE)	
 16.2	ALL WELDED CONSTRUCTION DESIGN MADE OF HIGH TENSILE STRENGTH STEEL WITH SEALED PIVOT POINTS. MINIMUM BUCKET HEAPED CAPACITY IS 4.0 M <sup>3</sup> (TO BE SPECIFIED).	
<b>17.0</b>	<b>OPERATING REQUIREMENTS: -</b> OPERATING WEIGHT AROUND 24,000 KG (TO BE SPECIFIED). BREAKOUT FORCE (BASED ON SAE J732C) SHALL EXCEED 180 KN (TO BE SPECIFIED) TOTAL HYDRAULIC CYCLE TIME (RAISE, DUMP & LOWER) WITH RATED LOAD IN THE BUCKET SHALL NOT EXCEED 12 SEC. (TO BE SPECIFIED).	
<b>18.0</b>	<b>DIMENSIONS: -</b> DUMP CLEARANCE AT FULL LIFT & 45° DUMP ANGLE NOT LESS THAN 3.5 METER (TO BE SPECIFIED)	
<b>18.1</b>		<b>MANUFACTURER NAME:-</b> <b>COUNTRY :-</b>

BIDDER NAME : -  
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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
18.2	BUCKET REACH AT FULL LIFT AND 45° DUMP SHALL BE NOT LESS THAN 1.3M (TO BE SPECIFIED).	
18.3	BUCKET HINGE PIN HEIGHT SHALL BE NOT LESS THAN 4.75 METER (TO BE SPECIFIED).	
18.4	TURNING RADIUS NOT TO EXCEED 6.25M.	
18.5	OVERALL LENGTH, WIDTH & HEIGHT TO BE SPECIFIED.	
19.0	<b>SAFETY PACKAGE:-</b>	<ol style="list-style-type: none"> <li>1. INTERIOR AND EXTERIOR REAR VIEW MIRRORS.</li> <li>2. REAR VIEW MONITORING SYSTEM.</li> <li>3. BACK-UP LIGHTS &amp; ALARM.</li> <li>4. ELECTRIC HORN.</li> <li>5. ROTATING BEACON (OR STROBE) LIGHT.</li> <li>6. SEAT BELT, 3 IN WIDE, ORANGE COLOR, WITH ALARM INTERLOCK.</li> <li>7. FIRE EXTINGUISHER.</li> <li>8. FIRST AID KIT.</li> <li>9. DIRECTIONAL LIGHT (TURN SIGNAL).</li> <li>10. ANTI-SLIP SURFACES ON ALL SERVICE PLATFORMS.</li> </ol>
20.0	<b>OTHERS:-</b>	
20.1	BIDDER SHALL BE AN AUTHORIZED AGENT IN JORDAN FOR SALE & SERVICE OF THE OFFERED MACHINE.	
20.2	OFFERED MACHINE SHALL BE OF REPUTED MAKE AND WELL KNOWN AT LOCAL MARKET.	
20.3	BRAND TO BE WIDELY INTERNATIONAL SPREAD.	

BIDDER NAME : -  
ADDRESS : -  
STAMP & SIGNATURE : -

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COUNTRY : -

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
20.4	MACHINE SHALL BE DELIVERED COMPLETELY ASSEMBLED, SERVICED AND READY TO OPERATE.	
20.5	INSPECTION WILL BE CONDUCTED AT MANUFACTURER WORKS, BY APC REPRESENTATIVE (TWO ENGINEERS) WITH ALL COSTS (INCLUDING BUSINESS CLASS AIR TICKETS) UPON BIDDER ACCOUNT.	
20.6	<p>BIDDER SHALL INCLUDE HIS OFFER AN ARTICLE FOR THE TRADE-IN VALUE FOR (QTY 1) APC USED LOADER INVOLVING PURCHASING THIS LOADER IN THE SAME TRANSACTION. BIDDERS ARE INVITED TO VISIT APC SITE AT GHOR AL-SAFI TO GET AN ACTUAL ASSESSMENT OF THIS MACHINES (BEFORE TENDER CLOSING DATE).</p> <p>MAIN DATA OF APC USED LOADER TO BE TRADED-IN:</p> <ul style="list-style-type: none"> <li>• BRAND: HYUNDAI. (PLATES #: 45-14193)</li> <li>• MODEL: HL770-7A.</li> </ul> <p>YEAR PRODUCTION: 2012</p> <p>➤ THE NET PRICE WILL BE CALCULATED AS FOLLOW: (QUOTED PRICE FOR THE NEW UNIT) MINUS (TRADE-IN VALUE FOR APC USED MACHINE).</p>	
21.0	<p><b>TENDER EVALUATION: -</b></p> <p>THE TECHNICALLY ACCEPTED OFFERS WILL BE QUALIFIED IN ACCORDANCE WITH MERIT POINT SYSTEM AS FOLLOW: -</p> <ul style="list-style-type: none"> <li>❖ COMMERCIAL FEATURES (PRICE): <b>40-POINTS.</b></li> <li>❖ TECHNICAL FEATURES : <b>60-POINTS.</b></li> </ul> <p>THE BREAKDOWN FOR THE TECHNICAL POINTS IS:-</p> <ul style="list-style-type: none"> <li>• ENGINE POWER: <b>10-POINTS.</b></li> <li>• BUCKET CAPACITY: <b>10-POINTS.</b></li> <li>• SAFETY DEVICES: <b>20-POINTS.</b></li> <li>• COUNTRY OF ORIGIN: <b>10-POINTS.</b></li> <li>• BRAND REPUTATION (WELL-KNOWN BRANDS): <b>10-POINTS.</b></li> <li>• APC GAINED EXPERIENCE &amp; UNIFICATION OF LOADERS: <b>20-POINTS.</b></li> <li>• AFTER SALE SERVICES (AVAILABILITY OF SPARE PARTS &amp; WORKSHOP): <b>20-POINTS.</b></li> <li>❖ MINIMUM PASSING SCORE: <b>60-POINTS.</b></li> </ul>	

BIDDER NAME :-  
ADDRESS :-  
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COUNTRY :-



البوتاسيوم العربي  
Arab Potash

**IFB NO.: 202403162/DH**  
**SUBJECT: TECHNICAL SPECIFICATIONS FOR WHEEL LOADER OF 24,000 KG WEIGHT CLASS, QTY (1)**

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
<b>22.0</b>	<b>WARRANTY:-</b>	

- SUPPLIER SHALL WARRANTS TO THE PURCHASER THAT THE SUPPLIED MACHINE IS FREE FROM ANY FAULT IN DESIGN, WORKMANSHIP & MATERIAL, AND IT IS OF SUFFICIENT SIZE & CAPACITY, AND OF PROPER MATERIALS TO FULFILL SATISFACTORY THE PERFORMANCE REQUIREMENTS.
- SHOULD ANY DEFECT ON DESIGN, MATERIAL, WORKMANSHIP OR OPERATING CHARACTERISTICS DEVELOP DURING THE WARRANTY PERIOD, THE SUPPLIER AGREES TO MAKE ALL NECESSARY OR DESIRABLE ALTERATIONS, FREE OF CHARGE & SHALL PAY TRANSPORTATION EXPENSES TO AND FROM THE SITE PLANT.
- IF THE DEFECT DIMINISHED PERFORMANCE CANNOT BE CORRECTED, THE SUPPLIER AGREES TO REPLACE THE EQUIPMENT WITHOUT DELAY AT HIS OWN EXPENSE OR TO TAKE THE EQUIPMENT BACK AND RETURN THE TOTAL PURCHASE PRICE, THE COMPANY WILL NOT UNDER ANY CIRCUMSTANCES BE HELD RESPONSIBLE FOR INDIRECT DAMAGE.
- MINIMUM REQUIRED WARRANTY PERIOD IS THREE YEARS OR 4000 WORKING HOURS.
- SUPPLIER SHALL HAVE A QUALIFIED SERVICE WORKSHOP AND SHALL BE ABLE TO PERFORM ALL WARRANTY REPAIRS AND OTHER SERVICES FOR THE OFFERED MACHINE (BRIEF DESCRIPTION OF THE AGENT WORKSHOP INCLUDING MANPOWER, TOOLS...ETC. TO BE STATED).

-----END OF SPECIFICATIONS-----

BIDDER NAME : -  
ADDRESS : -  
STAMP & SIGNATURE : -

MANUFACTURER NAME:-  
COUNTRY : -

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ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
1.0	<p><b>SCOPE OF SUPPLY:</b></p> <p>1. BIDDERS ARE INVITED TO SUBMIT THEIR COMPLETE PROPOSAL IN THE LIGHT OF APC GENERAL TENDERING CONDITIONS ATTACHED WITH THE SPECIFICATION SHEETS WHICH ARE BASIC DOCUMENTS IN WHICH ALL BIDDERS HAVE TO COMPLETE ACCORDINGLY, NOTIFY &amp; CONFORM TO EACH POINT MENTIONED IN THE SPECIFICATIONS (ITEM WISE) AND INDICATE ANY DEVIATION CLEARLY, WITH A SIGNATURE AND STAMP OF BIDDERS COMPANY ON ALL PAGES, MANUFACTURER'S SPECIFICATION SHEETS ALONE, SHALL NOT BE ACCEPTABLE NOTICE OF DEVIATION FROM THESE SPECIFICATIONS.</p> <p>2. THIS SPECIFICATION COVERS THE ARAB POTASH COMPANY (APC) REQUIREMENTS FOR ONE (1) COMPACT TRACK LOADER, BIDDER'S PROPOSAL SHALL BE IN ACCORDANCE WITH BID SPECIFICATION AS SET FORTH.</p> <p>3. THE REQUIRED COMPACT TRACK LOADER WILL BE USED IN APC PLANT AT SAFI SITE FOR HANDLING POTASH PRODUCT FROM DIFFERENT CONFINED SITES IN APC PLANT AND TO BE USED BY PRODUCTION DIRECTORATE (LOADING DEPARTMENT).</p> <p>4. THE OFFERED UNIT SHALL BE NEW, OF THE CURRENT STANDARD PRODUCTION MODEL, ALL INTEGRAL PARTS NOT SPECIFICALLY MENTIONED IN THE SPECIFICATION SHEET, BUT NECESSARY TO PROVIDE A COMPLETE UNIT JOB SHALL BE FURNISHED, ALSO, THE UNIT SHALL INCLUDE ALL STANDARD MANUFACTURER'S EQUIPMENT. ALL AVAILABLE OPTIONAL FEATURES SHALL BE MENTIONED FOR PURCHASER'S REVIEW.</p>	

**IFB NO.:**

**SUBJECT: IFB-202403162/DH (2), TECHNICAL SPECIFICATIONS FOR COMPACT TRACK LOADER**

ITEM NO.	APC SPECIFICATION	BIDDER CONFIRMATION OR DEVIATION FROM APC SPECIFICATION TO BE INDICATED (THIS COLUMN MUST BE FILLED BY BIDDER)
2.0	<b>LOCAL CONDITIONS:-</b> <ol style="list-style-type: none"> <li>1. THE LOADER SHALL BE ABLE TO OPERATE UNDER THE FOLLOWING LOCAL CONDITIONS:</li> <li>2. THE AMBIENT TEMPERATURE MAY VARY FROM OCCASIONAL WINTER TEMP. OF 7°C TO A SUMMER SHADE TEMP. OF 50°C.</li> <li>3. THE ATMOSPHERE IS TROPICAL &amp; DUSTY (NORMAL DUST &amp; HIGH LEVEL OF KCL DUST).</li> <li>4. THE OPERATING ELEVATION IS MORE THAN (400) METERS BELOW SEA LEVEL.</li> <li>5. RELATIVE HUMIDITY IS RANGING FROM (25%) TO (85%).</li> </ol>	
3.0	<b>GENERAL REQUIREMENTS:</b> <ol style="list-style-type: none"> <li>1. BIDDERS MUST COMPLETE THIS FORM WITH "COMPLY" OR "DEVIATION WITH EXPLANATION" FOR EVERY POINT, SIGN AND STAMP.</li> <li>2. BIDDERS MUST SUBMIT TECHNICAL BROCHURES, LEAFLETS, CATALOGUES, DRAWINGS AND OPERATIONAL MANUAL ALONG WITH THE OFFERS.</li> <li>3. BIDDERS MUST SUBMIT A LIST OF (2) YEARS RECOMMENDED PRICED SPARE PARTS SHOWING PART NUMBERS, QTY., DELIVERY TIME AND UNIT PRICE VALID FOR MINIMUM OF (12) MONTHS.</li> <li>4. SHORTEST DELIVERY TIME SHALL BE CLEARLY STATED.</li> <li>5. FREE OF CHARGE OPERATOR TRAINING AT APC SITE SHALL BE INCLUDED.</li> </ol>	(Signature)

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	<p>6. A COMPLETE ONE SET OF CONSUMABLES SUCH AS FILTERS, FAN BELTS AND OTHER PARTS USED ON THE MACHINE ON FIRST PREVENTIVE MAINTENANCE SHALL BE SUPPLIED WITHOUT EXTRA CHARGE (SET CONTENTS TO BE DESCRIBED).</p> <p>7. TWO FULL SETS OF WORKSHOP MANUAL, SPARE PARTS CATALOGUE, AND OPERATION MANUAL (BOOK TYPE) SHALL BE SUPPLIED WITH THE MACHINE.</p> <p>8. STANDARD TOOLBOX SHALL BE PROVIDED (CONTENTS TO BE DESCRIBED).</p>	
4.0	<p><b>ENGINE:</b></p> <ol style="list-style-type: none"> <li>1. THE ENGINE SHOULD BE 4-STROKE, 4 OR 6 CYLINDERS, WATER-COOLED, DIRECT INJECTION TURBOCHARGED DIESEL ENGINE. (ENGINE MODEL AND MANUFACTURER TO BE SPECIFIED).</li> <li>2. THE NET OUTPUT POWER (SAE J1349) AT RATED SPEED SHOULD BE NOT LESS THAN 70HP AND MAX. OUTPUT TORQUE TO BE SPECIFIED.</li> <li>3. THE ENGINE SHOULD HAVE A HEAVY DUTY TOPICAL AND DUST PROOF TYPE RADIATOR WITH OVERFLOW TANK PROTECTION.</li> <li>4. THE ENGINE SHOULD HAVE AN ELECTRONIC ENGINE MANAGEMENT SYSTEM FOR MONITORING ENGINE FUNCTIONS.</li> <li>5. THE ENGINE SHOULD BE A LOW EMISSION VERSION (ERO-3 OR ERO-5 COMPLIANT) AND SHALL BE COMPATIBLE WITH LOCAL DIESEL PROPERTIES HAVING HIGH SULFUR CONTENT OF ABOUT 350PPM.</li> </ol>	

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	<p>6. THE ENGINE SHOULD HAVE PRESSURIZED LUBRICATION SYSTEM WITH FULL FLOW OIL FILTER AND COOLER.</p> <p>7. THE ENGINE SHOULD HAVE A DRY TYPE- TWO-STAGE AIR CLEANER.</p> <p>8. THE ENGINE SHOULD HAVE A DIESEL FILTER WATER SEPARATOR.</p>	
5.0	<p><b>DRIVE SYSTEM/TRANSMISSION AND TRACKS:</b></p> <ol style="list-style-type: none"> <li>1. THE MANUFACTURER, BRAND AND MODEL OF THE TRANSMISSION SHOULD BE SPECIFIED.</li> <li>2. A HYDROSTATIC TRANSMISSION TYPE WITH VARIABLE FORWARD AND REVERSE SPEED.</li> <li>3. HEAVY DUTY RUBBER TRACK DRIVE UNDERCARRIAGE WITH STEEL INSERTS.</li> <li>4. TRACK WIDTH SHALL BE SPECIFIED.</li> <li>5. (4) MINIMUM NUMBER OF TRACK ROLLERS PER SIDE.</li> <li>6. TRACK ROLLERS AND IDLERS SHALL BE FULLY SEALED WITH METAL FACE SEALS AND GREASE LUBRICATED FOR LIFE.</li> <li>7. 2-SPEED TRANSMISSION (LOW/HIGH) OR CONTINUOUSLY VARIABLE SPEED.</li> <li>8. MAXIMUM TRAVEL SPEED (FORWARD AND REVERSE) SHALL BE SPECIFIED.</li> <li>9. FUEL TANK CAPACITY TO BE SPECIFIED.</li> </ol>	

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6.0	<p>10. FINAL DRIVE CONFIGURATION SHALL BE SPECIFIED.</p> <p>11. OPTIONAL INTER-TRACK DIFFERENTIAL SHALL BE SPECIFIED.</p> <p><b>6.0 BRAKES:</b></p> <ol style="list-style-type: none"> <li>1. INTEGRAL, AUTOMATIC SPRING APPLIED, HYDRAULICALLY RELEASED WET DISC BRAKE SYSTEM.</li> <li>2. PARKING BRAKES ON EACH TRACK SHALL BE SPECIFIED.</li> </ol>	
7.0	<p><b>7.0 HYDRAULIC SYSTEM:</b></p> <ol style="list-style-type: none"> <li>1. PUMP TYPE, MODEL, STANDARD FLOW AND MAXIMUM PRESSURE TO BE SPECIFIED.</li> <li>2. HIGH-FLOW AND PRESSURE OPTION TO BE SPECIFIED.</li> <li>3. CONTROL VALVES MODEL AND TYPE SHALL BE SPECIFIED.</li> <li>4. BOOM AND BUCKET CYLINDERS SHALL BE OF THE DOUBLE ACTING TYPE, WITH CUSHIONING FEATURE ON DUMP AND ROLLBACK.</li> <li>5. HYDRAULIC OIL COOLER SHALL BE PROVIDED.</li> <li>6. HIGH-EFFICIENCY HYDRAULIC FILTERS.</li> </ol>	

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8.0	<u>LOADER:</u> <ol style="list-style-type: none"> <li>LIFT ARM AND BUCKET FUNCTIONS SHALL BE CONTROLLED BY SEPARATE HAND LEVERS.</li> <li>HEAVY DUTY INDUSTRIAL BUCKET WITH MINIMUM CAPACITY OF 0.4M3 AND MATERIAL OF CONSTRUCTION OF STEEL WITH MINIMUM HARDNESS OF 400 BRINELL.</li> <li>SELF-LEVELING BUCKET MECHANISM.</li> <li>VERTICAL LIFT DESIGN.</li> </ol>	
9.0	<u>ELECTRICAL AND INSTRUMENTATION:</u> <ol style="list-style-type: none"> <li>HEAVY DUTY MAINTENANCE FREE BATTERY.</li> <li>BATTERY VOLTAGE AND CAPACITY SHALL BE SPECIFIED.</li> <li>ALTERNATOR RATING SHALL BE SPECIFIED.</li> <li>ELECTRICAL SYSTEM SHALL BE FULLY PROTECTED BY A CENTRAL FUSES PANEL AND CIRCUIT BREAKERS.</li> <li>ILLUMINATED DASH PANEL/LCD MONITOR SHALL BE PROVIDED WITH ALL STANDARD GAUGES (HOUR METER, ENGINE RPM, BATTERY VOLTAGE, DIAGNOSTICS, ENGINE TEMPERATURE, SEAT BELT, DOOR OPEN, LOW ENGINE OIL, WARNING LIGHT AND NECESSARY BUZZERS) DETAILS TO BE SPECIFIED.</li> <li>ALL FRONT/REAR/SIDE WORK LIGHTS AND WARNING LIGHTS SHALL BE SPECIFIED.</li> </ol>	<span style="float: right;"><i>[Signature]</i></span>

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10.0	<b><u>OPERATOR CAB:</u></b> <ul style="list-style-type: none"> <li>1. FULLY ENCLOSED, SPACIOUS, SOUNDPROOF, ROPS (ROLLOVER PROTECTIVE STRUCTURE) AND FOPS (FALLING OBJECT PROTECTIVE STRUCTURE) STEEL CAB.</li> <li>2. ALL AROUND TINTED AND LAMINATED SAFETY GLASS.</li> <li>3. BUILT-IN AIR-CONDITIONING SYSTEM.</li> <li>4. JOYSTICK CONTROLS AND FOOT CONTROLS TO BE SPECIFIED IN DETAIL.</li> <li>5. 12-VOLT POWER PORT</li> </ul>	
11.0	<b><u>PERFORMANCE AND WORKING RANGE:</u></b> <ul style="list-style-type: none"> <li>1. GROUND PRESSURE SHALL NOT EXCEED 5.5 PSI. (TO BE SPECIFIED).</li> <li>2. MAX. OPERATING WEIGHT TO BE SPECIFIED.</li> <li>3. TIPPING LOAD CAPACITY (ISO 14397) SHALL BE 3500 KG MINIMUM. (TO BE SPECIFIED).</li> <li>4. RATED OPERATING CAPACITY AT 35% OF TIPPING LOAD SHALL BE 1250 KG MINIMUM. (TO BE SPECIFIED).</li> <li>5. FULLY RAISED HEIGHT (HEIGHT FROM GROUND LEVEL TO BUCKET HINGE PIN) OF 3000 MM MINIMUM. (TO BE SPECIFIED).</li> </ul>	

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	<p>6. DUMP REACH AT MAX. HEIGHT SHALL BE 700 MM MINIMUM (TO BE SPECIFIED).</p> <p>7. LENGTH OF TRACK ON GROUND SHALL BE 1600 MM MINIMUM (TO BE SPECIFIED).</p> <p>8. GROUND CLEARANCE TO BE SPECIFIED.</p> <p>9. (LIFT ARM AND BUCKET) BREAKOUT FORCE (ISO 14397) SHALL BE SPECIFIED.</p> <p>10. TURNING RADIUS/DIAMETER TO BE SPECIFIED.</p> <p>11. CYCLE TIME (RAISE/LOWER/DUMP/ROLLBACK) TO BE SPECIFIED.</p>	
12.0	<p><b>SAFETY PACKAGE:</b></p> <ol style="list-style-type: none"> <li>1. THREE-POINT 3" WIDE RETRACTABLE ORANGE COLOR SEATBELT.</li> <li>2. REARVIEW CAMERA AND/OR RADAR PROXIMITY SENSORS.</li> <li>3. ADJUSTABLE SUSPENSION SEAT FOR COMFORT AND CONTROL.</li> <li>4. HYDRAULIC LOCKOUT/PARK BRAKE</li> <li>5. SOUND-DAMPENING INSULATION FOR REDUCED NOISE LEVELS.</li> <li>6. LED LIGHTING FOR IMPROVED VISIBILITY IN LOW-LIGHT CONDITIONS.</li> <li>7. TILT-UP CAB OR HOOD FOR EASY ENGINE ACCESS.</li> </ol>	

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	<p>8. SHALL MEET APPLICABLE OSHA, ANSI, AND ISO SAFETY STANDARDS.</p> <p>9. OPERATOR PRESENCE CONTROL SYSTEM.</p> <p>10. BACK-UP ALARM, HORN AND ROTATING BEACON LAMP.</p> <p>11. TWO (2) NOS. 3.0KG (RATED FOR ABC FIRES) FIRE EXTINGUISHERS SHALL BE PROVIDED.</p> <p>12. MINIMUM NOISE LEVEL, Db(A) TO BE SPECIFIED.</p> <p>13. ACTIVE BRAKE ASSIST.</p> <p>14. A SET OF AN EMERGENCY REFLECTIVE TRIANGLE KIT SHALL BE PROVIDED.</p>	
12.0	<u>WARRANTY:</u> <p>1. THE SUPPLIER WARRANTS TO THE PURCHASER THAT THE EQUIPMENT SUPPLIED IS FREE FROM ANY FAULT IN DESIGN, WORKMANSHIP AND MATERIAL. ALSO, IT IS OF SUFFICIENT SIZE, CAPACITY AND OF PROPER MATERIALS TO FULFIL SATISFACTORY THE PERFORMANCE REQUIREMENTS.</p> <p>2. MINIMUM REQUIRED WARRANTY PERIOD IS (2) TWO YEARS OR 2000 WORKING HOURS.</p> <p>3. SHOULD ANY DEFECT ON DESIGN, MATERIAL, WORKMANSHIP OR OPERATING CHARACTERISTICS DEVELOP DURING THE FIRST TWO YEARS OF OPERATION BUT NO LATER THAN 30 MONTHS AFTER SHIPMENT FROM THE SUPPLIER WORK, THE SUPPLIER AGREES TO MAKE ALL NECESSARY OR DESIRABLE ALTERATIONS, FREE OF CHARGE AND SHALL PAY TRANSPORTATION EXPENSES TO AND FROM SITE PLANT.</p>	

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		<p>4. NO REIMBURSEMENT WHATEVER MAY BE CLAIMED FOR MODIFICATION OR REPAIRS CARRIED OUT BY THIRD PARTY WITHOUT THE WRITTEN CONSENT OR APPROVAL OF THE COMPANY.</p> <p>5. IF THE DEFECT DIMINISHED PERFORMANCE CAN NOT BE CORRECTED, THE SUPPLIER AGREES TO REPLACE THE EQUIPMENT WITHOUT DELAY AND AT HIS OWN EXPENSE, OR TO TAKE THE EQUIPMENT BACK AND RETURN THE TOTAL PURCHASE PRICE. THE COMPANY WILL NOT UNDER ANY CIRCUMSTANCES BE HELD RESPONSIBLE FOR INDIRECT DAMAGE.</p>
13.0	<u>QUALIFICATION REQUIREMENTS:</u>	<p>1. THE MACHINE SHALL BE OF INTERNATIONAL REPUTED U.S.A. AND/OR WEST EUROPE AND/OR JAPANESE ORIGIN.</p> <p>2. THE OFFERED MACHINE UNIT SHALL BE REPRESENTED BY <u>AN AUTHORIZED LOCAL AGENT</u> IN JORDAN WHO IS CAPABLE OF PROVIDING WARRANTY SERVICES/ REPAIRS AS WELL AS AFTER SALES SERVICES &amp; SPARE PARTS REQUIREMENTS, AND WHO HAS A DEDICATED WORKSHOP EQUIPPED WITH ALL THE NECESSARY TOOLS, EQUIPMENT AND TRAINED TECHNICIANS.</p>
14.0	<u>EVALUATION CRITERIA:</u>	<p>1. MACHINE PERFORMANCE &amp; POWER: 15 POINTS</p> <p>2. SAFETY PACKAGE: 20 POINTS</p>



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	<p>3. ELECTRICAL SYSTEM: 10 POINTS</p> <p>4. REPUTED BRAND: 15 POINTS</p> <p>5. DELIVERY TIME: 10 POINTS</p> <p>6. WARRANTY &amp; TWO-YEARS FREE OF CHARGE MAINTENANCE CONTRACT WITH COMPLETE CONSUMABLES &amp; SPARE PARTS INCLUDING FILTERS AND OILS: 20 POINTS</p> <p>7. AFTER SALES SERVICE: 10 POINTS</p> <ul style="list-style-type: none"> <li>• THE EVALUATION WILL HAVE A WEIGHT OF: 60% TECHNICAL 40% FINANCIAL • MINIMUM PASSING SCORE: 70%</li> </ul>	<p>-----END OF SPECIFICATIONS-----</p>