



THE ARAB POTASH COMPANY PLC

# **Tender Terms and Conditions**

**For IFB Number 202500175/GS**

**Anchor barge for Harvester #13**

**THE ARAB POTASH COMPANY PLC**  
**Tel. No. +962-6-5200520**  
**Terms and Conditions for IFB Number 202500175/GS**  
**Anchor barge for Harvester #13**

Hereunder, are the terms and conditions of contract and the bidding instructions issued to tenderers who bid against tenders raised by The Arab Potash Company "Hereinafter called the company". Tenderers must follow these instructions, terms and conditions and bid in strict accordance with them.

1. Bids must be submitted in **Three closed, sealed, and separate envelopes**; the first contains the commercial bid; the second contains the technical bid, the third contains the following: -
  - The Bid Bond.
  - The Declaration of Abidance with Tender Terms and Conditions.
  - The Declarations of the other and Prohibited Payments.
  - The Declaration of Abidance with the conflict of interest.
  - Certificate of registration (for local & foreign tenderers).

The tenderer must write in an indelible ink on each of the envelopes whether it contains commercial; technical bids, bank guarantee or prohibited and other payments and conflict of interest envelope along with the tender number and tender name.

**The envelopes are as follows:**

**a) Technical Bid Envelope:**

That indicates the technical specifications of the subject matter; confirmed by descriptive literature, samples, bulletins, and catalogues that refer specifically to the goods offered by the original manufacturers and shall be void of prices. The technical bid shall be submitted in two copies. The technical bid must also indicate the offer validity which must be **90** days from the date of the invitation for bid closing date. The technical bid must be stamped and signed (otherwise, the bid will be rejected).

**b) Commercial Bid Envelope:**

Commercial bid must be submitted on the form prepared specifically for the purpose titled "**COMMERCIAL BIDDING SHEET**", showing the following details:

1. Price: for the required materials as per INCO terms 2020:

**CPT APC Safi Site.**

2. Prices must remain fixed and valid for 90 days from the date of the invitation for bid closing date and shall be clearly stated in the technical and commercial bids (failure to comply with this term will nullify it as non-responsive).
3. The payment currency shall be the Jordanian Dinar or US\$ Dollar or Euro, noting that US Dollar and Euro exchange rate will be calculated at the currencies exchange rate issued by the Central Bank of Jordan at the closing date.
4. The prices include the revenue stamps which, in case of award and within 7 days therefrom, shall be paid by the bidder to the Ministry of Finance at 6 dinars as per 1000 dinars of the price.
5. Handwriting pricing is not acceptable (Typing only).

**c) The Bid bond, Abidance, and the Declarations Certificates Envelope:**

Shall be submitted duly filled and signed as appropriately required.

The declaration of the other payments, the prohibited payments and abidance with the conflict of interest shall be duly filled stamped and signed by the authorized signatory.

- d) The bidder or his authorized signatory must sign and stamp the "Terms and Conditions of" **IFB Number 202500175/GS** as evidence of being obligated by these conditions (otherwise, the offer will be rejected).
- e) The Bidder shall state the full name of his company's owners, the shareholders and their proportions. **"This is mandatory requirement to consider the bid"**.
- f) If the submitted trade license, registration certificate & classification found to be inconsistent with the required services &/or material requested in the tender, then the offer will be declined for non-specialization.

All the envelopes shall be additionally enclosed into one envelope that shall bear the company address, the title and address of the Tenderer, the invitation for bid title and number and the tender closing date.

**THE COMPANY ADDRESS IS:**  
**ARAB POTASH CO. PLC.**  
**P.O. BOX 1470,**  
**AL-JAHIZ STREET,**  
**SHMEISANI,**  
**AMMAN 11118,**  
**JORDAN.**

**Note: Bids Submission Place is APC Safi Plant Site.**

**3. The closing date for this bid shall be as stated in the announcement.**

Bid submission shall be in the same place, address, and time as per the tender announcement.

**4. Acceptable Forms of Bonds:**

A bank guarantee duly approved, drawn on or confirmed by a bank in Jordan to the company benefit.

All bonds shall not be restricted by any condition, irrevocable, and payable at first demand without any judicial proceedings or notarial warnings.

**5. Bid Bond:**

The tenderer shall enclose, with his bid, a bid bond as a financial assurance in the value stated in the tender announcement.

The bid bond is to be submitted in a separate envelope which shall remain valid for (120) days from the tender closing date and any extension thereafter until the tender award and the acquisition of the performance bond from the successful tenderer. The bid bond shall be extendable on mutual agreement between both the company and the tenderer.

The bid bond must accompany each submitted bid whether main or alternative.

6. The company reserves the right to confiscate the bid bond, if the tenderer chooses to withdraw his bid after the bid opening date, and before validity expiry date and/or failure of the tenderer to submit the performance bond within ten (10) days from the purchase order issuance date.

**7. Performance Bond:**

The tenderer awarded the tender and within (10) days shall bear the obligation towards the company for submitting an irrevocable, auto renewable, extendable performance bond, issued or confirmed by a bank licensed to operate in Jordan to the company benefit, of a value not less than (10%) of the award price valid until complete delivery and acceptance of the required barge at APC site and issuance of the maintenance bond.

8. The company reserves the right to disregard any bid in which the company "Declaration of Abidance by terms and conditions and technical specification", "Technical Specifications Bidding Sheets" and/or "Commercial Bidding Sheets" are not duly filled in detail, properly stamped and signed by the tenderer. Technical specifications must be stamped and signed by the original manufacturer.
9. Unless the company decides otherwise; bids which are not duly signed by the original manufacturer, and/or received after the closing date and/or substantially incomplete are not acceptable and that will be decided upon by the company and upon its own discretion.
10. The company reserves the right, upon its discretion, to disregard any bid which is not amply clear, having more than one interpretation, and/or any of the bid items specifications is not quoted completely as detailed in the company tender documents. Also, the same applies if the delivery terms or periods are not fully stated.

11. The company has the right to award partially any of the materials.
12. Fax, phone and E-mail bids are not acceptable.
13. The company is not bound to place a purchase order for all the items tendered against or any part thereof and, prima facie, is not bound to place an order. Also, the company is not bound to offer justifications and the tenderers shall not acquire any rights to claim any losses.
14. The company is not bound to place an order on the least price basis.
15. The company reserves the right to cancel any invitation for bid, to reject, in all or in part, the tenderers' bids submitted to the company in response to any invitation for bid raised by the company without offering justifications and the tenderers shall not acquire any right to claim any losses, whatsoever, as a result of bidding in response to the company invitation for bid.
16. Tenderers bear the responsibility of thoroughly scrutinizing the invitation for bid, the specification attached thereto, the terms and regulations of bidding and the proofing of the prices and quantities lists. Also, the tenderers bear the consequences of failing to do the above correctly.
17. The bid shall show the unit price and the total price, which shall be regarded as including packaging costs, unless noted otherwise.
18. In case an error exists in the total price, the unit price shall prevail.
19. In case the invitation for bid does not show the delivery time, the tenderer shall quote the delivery time; otherwise, the delivery time shall be taken as prompt delivery. The obligatory delivery period shall be the period elapsed between the date of purchase order until the delivery of the goods at the named place of destination which, if exceeded, delay penalty shall apply as stipulated in clause (31) of these conditions.
20. The tenderer shall state the goods country of origin, the manufacturer, the trade name, and the type where applicable.
21. The tenderer must indicate if he has an official / legal agent in Jordan or if he is an agent for a foreign principal and must enclose a copy of the empowerment to act as such. Alternatively, the tenderer must indicate if he is not an agent nor a principal.
22. The tenderer shall submit along with his bid the punctual specifications of the offered goods, the relevant catalogues and any data, information and/or statistics that will define the offered goods appropriately.
23. If the invitation for bid quotes a manufacturer name, a trade name and/or specifications of a certain make of the goods requested in the invitation for bid, these shall not bound the tenderer to such restrictions, except that these restrictions are binding in regard of same merits, characteristics and suitability for the purpose which form the basis for equivalence between different makes that will serve the same as the nominated goods.

24. The company, upon its discretion, reserves the right to increase and/or decrease the quantities indicated in the invitation for bid in accordance with the company needs by 25% on the same price and conditions.
25. The company reserves the right to disregard any bid of a tenderer who, in the past, has not properly fulfilled his contractual obligations towards the company due to negligence, incompetence, claimed fraudulently representation of and/or working on behalf of any organization for sales without authorization.
26. The tenderer shall guarantee that the goods quoted are brand new, genuine, free from manufacturing defects, and/or material defect, and of the latest model and/or type unless otherwise noted in the invitation for bid.
27. In case the tenderer fails to submit the performance bond and the revenue stamps receipt to the company in the proper time; the company reserves the right to cancel the contract and forfeit the bid bond without resorting to judicial proceedings and/or notarial warnings.
28. In case the tenderer fails to fulfill his contractual obligations towards the company, or any part thereof, after formal order acknowledgement; the company reserves the right to cancel the contract with the said tenderer, forfeit the performance bond and to purchase the materials and/or services forming the subject of the contract from any alternative source and the price difference shall be charged on the said tenderer account and expense without resorting to judicial proceedings and/or notarial warnings.
29. The inspection and testing of materials and samples are carried out as may be deemed necessary by the company.
30. Packing shall be of an excellent commercial standard, details of which shall be shown in the tenderer's technical bid.
31. If the products are not delivered at the time for delivery APC entitled to liquidated damages from the date on which delivery should have taken place. Unless otherwise stated in General and/or Special Terms and conditions. The liquidated damages shall be payable at a rate of (0.7%) of the purchase price for each completed week of delay. The liquidated damages shall not exceed (7.5 %) of the purchase price. After which the stipulation of clause No. (28) of the tender terms and conditions shall apply.
32. Maintenance guarantee: The tenderer shall submit a maintenance guarantee in the form of a first demand and irrevocable bank guarantee, duly approved, drawn on/or confirmed by a bank in Jordan to the company benefit of ((5%)) of the contract price valid for 12 months; starting from successful delivery and technical acceptance of APC.
33. For purchase orders with a value of over (100,000 JOD) the company shall nominate a third party, engineer and/or any of the bodies having the suitable technical capabilities to inspect the goods within the works of the manufacturer or before shipping the goods to verify the compliance of the goods to the company tender specifications and upon the inspector findings, the goods may be either accepted or rejected. Notwithstanding the above, the final acceptance



or rejection of the goods, or any part thereof, depends solely upon the goods receipt inspection report in the company plants site.

34. This document shall be signed by the tenderer as a declaration of acceptance of the terms contained herein and must be submitted within the commercial bid as a fundamental condition of the bid acceptance for evaluation by the company.
35. Any materials not strictly complying with the tender specifications and/or the contract terms and other obligations shall be rejected, for which the contractor shall bear all costs accruing there from and in addition to clause (28) of these terms and conditions and any other statutory remedies.
36. In case the contractor supplied any materials or goods in excess to those contracted for in the purchase order or bills of quantities without the written consent of the company, then the contractor shall bear all costs for its retrieval and/or its disposal, including but not limited to, all costs, expenses, duties and taxes levied by the government and shall abide with governmental procedures pertinent to the matter at his own cost.
37. The Governing law for all bids, bidding procedures, and the subsequent accruing awards shall strictly follow the current Jordanian laws.
38. In case of the award APC reserves the right to terminate the contract at any time by giving 30 days' written notice to the other party.
39. **Delivery:** The earliest time possible and preferably prior to August 2025.

40. **Method of Payment:**

Net (30) days upon receipt and technical acceptance at APC. However, the bidder may quote differently.

40.1 **For Local Supply:**

Payment in Jordanian Dinar upon receipt and technical acceptance at APC.

41. **Other Payments:**

41.1 **Definition:**

Other payments are all payments direct or indirect commissions, consulting fees, agents fees, finder's fees or other payments or inducements or the giving of anything of value paid or promised to be paid by the contractor (collectively "third payments") to third parties other than the company "Others", by the contractor or on his behalf or any of his sub – contractors and his or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this contract.

- 41.2 Contractor has fully disclosed in the declaration for other payments attached to these Conditions any and all direct or indirect commissions, consulting fees, agent fees, finder's

fees or other payments, or inducements or the giving of anything of value (collectively, "Third Payments"), to third parties other than The Company (a "Third Payments") including without limitation a detailed description of the basis therefore, its sub-Contractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract, and hereby covenants and agrees promptly to disclose to (The Company) in writing the existence of any Third Party Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making or being obligated to make any such third Party Payments.

**41.3** In the event of any violation or breach of the provisions of paragraph (41.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions:

- (i) Terminate the Contract while reserving all its rights and/or,
- (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Third-Party Payments, and/or,
- (iii) Demand that Contractor pays forthwith to "The Company" demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Third Party Payment, it being the intention, subject to paragraph (41.5) below, that the aggregate of all amount to which (The Company) is entitled under paragraphs (41.3) shall not exceed the amount which is two times the amount of all Third Party Payments.

**41.4** Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (41.2) and (41.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors or arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company's) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.

**41.5** Nothing in this section shall expressly or implicitly make lawful or permissible any Third Party Payments that are otherwise prohibited under applicable law or regulations. These rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.

**41.6** This clause shall survive the termination of this Contract.

## **42. Prohibited Payments**

### **42.1 Definition:**

Prohibited payments are all payments direct or indirect commissions, consulting fees, agents fees, finders fees or other payments or inducements or the giving of anything of value paid or promised to be paid, by the Contractor or on his behalf or any of his sub-contractors, agents or representatives, to the "Company Person" in connection with the solicitation, bidding, negotiation, award or performance of this contract.



- 42.2** Contractor hereby represents and warrants to “The Company” in the attached declaration for prohibited payments to these Conditions that no direct or indirect commissions, consulting fees, agents fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employers, agents or representatives, to “The Company” (collectively, “Prohibited Payments”), including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of “The Company” (The Company person), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made directly or indirectly, by or on behalf of Contractor, its sub-Contractors and its or their employees, agents or representatives, to any (The Company Person) in connection with the amendment, modification, renewal, extension or performance of this Contract.
- 42.3** In the event of any violation or breach of the provisions of paragraph (42.2) of this clause. (The Company) at its sole option and discretion shall take all or any of the following actions:
- (i) Terminate the Contract while reserving all its rights and/or,
  - (ii) Deduct from all or any payments due to Contractor under this Contract an amount equal to two times the amount of any Prohibited Payments, and/or,
  - (iii) Demand that Contractor pay forthwith to “The Company” demand Contractor hereby irrevocably agrees to honor, an amount equal to two times the amount of any Prohibited Payments, it being the intention, subject to paragraph (42.5) below, that the aggregate of all amounts to which (The Company) is entitled under paragraphs (42.3) shall not exceed the amount which is two times the amount of all Prohibited Payments.
- 42.4** Contractor agrees that provisions substantially similar (but in no event less restrictive) to paragraphs (42.2) and (42.3) above shall be incorporated by Contractor in all Contracts with Contractors sub-Contractors, suppliers or Contractors arising out of or relating to this Contract, and shall also expressly provide that same may, at (The Company’s) sole discretion, be enforced directly by (The Company). Contractor further agrees promptly to supply to (The Company) true and complete copies of such Contracts together with evidence of their inclusion in such Contracts forthwith upon the entering into by Contractor of such Contracts.
- 42.5** The rights and remedies of (The Company) under this clause are in addition to and not in derogation of any other rights (The Company) may have under applicable laws or regulations.
- 42.6** This clause shall survive the termination of this Contract.
- 43.** Attached declaration form of abidance by tender terms, conditions & technical specifications shall be filled, signed & stamped “Page No. 10”.
- 44.** Arab Potash Company will not issue, any letter of commitment to banks to transfer dues in relation to the subject matter tender and / or Purchase Order.

45. The equipment &/or vehicle purchased must include a name plate showing our purchase order number in addition to other important information. Also, the warrantee card should be attached to the equipment / vehicle for easy reference and claims.
46. Foreign construction contractors must obtain the approval of the cabinet (Government of Jordan) before awarding.
47. The company reserves the right to disregard any bid which does not strictly follow the aforementioned terms and conditions.
48. APC reserves the exclusive right to engage in negotiations with bidder(s) who have successfully passed the APC evaluation, utilizing various negotiation methods, including but not limited to email correspondence, face-to-face meetings, or the employment of the APC I-Supplier Sourcing module for Electronic Reverse Auction.
49. Pre-clearance Requirement: All suppliers are required to submit a customs declaration for their shipments prior to the arrival of vessels/trucks in Jordanian territorial waters. The timeline for submission is as follows:
  - Nearby Ports (e.g., Aqaba, Nuweiba, Jeddah): Customs declarations must be submitted at least two (2) days before the vessel's/truck's arrival.
  - Intermediate Ports: Customs declarations must be submitted at least four (4) days before the vessel's/truck's arrival.
  - Distant Ports: Customs declarations must be submitted at least seven (7) days before the vessel's/truck's arrival.
50. Electronic Manifest Registration: Shipping agents are required to electronically register the manifest for incoming shipments on their vessels/trucks within the deadlines specified in Section 1.
51. Penalties: Failure to comply with the specified deadlines for customs declarations will result in the following penalties:
  - A fine of 100 JOD for the first time.
  - A fine of 500 JOD for repeated time.
52. Documentation Requirements: To ensure timely processing, the following actions must be taken by Suppliers:
  - Provide complete commercial documents for all shipments at least seven (7) days before their arrival in Aqaba.
  - If a copy of the Bill of Lading is unavailable, suppliers must provide container numbers to facilitate retrieval via the electronic manifest system.
  - For shipments that are part of a consolidated container, a copy of the relevant Bill of Lading must be provided.

53. Correspondence shall be in writing stating the tender name and number and directed to:

**Procurement Director,  
Arab Potash Company PLC.  
P.O. Box 1470,  
Amman 11118 – Jordan.  
Tel. No. : +962-6-5200520  
E-mail : [procurement@arabpotash.com](mailto:procurement@arabpotash.com)  
[Hamdi.m@arabpotash.com](mailto:Hamdi.m@arabpotash.com)**

## **Declaration of Abidance by Tender Terms & Conditions and Technical Specifications**

I, We. The undersigned,

Declare that we have read the terms and conditions for **IFB Number 202500175/GS**  
**Anchor barge for Harvester #13**

And we confirm that we are in compliance with these terms and conditions; this declaration is properly signed and sealed evidencing our full abidance by all tender terms and conditions.

Moreover, we the undersigned abide with payment terms, the delivery terms exactly as stipulated in the documents **CPT APC Safi Site** and we have read the technical specifications for this **IFB Number 202500175/GS**.

and confirm to be in full compliance with these technical specifications.

**N.B.:** -

(Tenderer is required to fill in an additional form to show any possible minor technical deviations).

We understand that failing to abide with the tender conditions will nullify our offer.

Tenderer Name: .....

Name of authorized signatory: .....

Signature: .....

Official Stamp: - .....

Tenderer is required to submit a declaration for other payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include such declaration will be rejected.

### Declaration for Other Payments

I, We. The undersigned, .....

.....  
.....

Declare that we have read and comprehended the provisions under clause (41) of **IFB Number 202500175/GS** "Terms and Conditions" related to this Contract and in compliance with this clause; we enclose a declaration properly signed and sealed disclosing any and all direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, or inducements or the giving of anything of value (collectively, "Third Party payments") to third parties other than any of The Company's Person(s) (a "Third Party"), including without limitation a detailed description of the basis therefore, made or to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees promptly to disclose to The company all Payments including without limitation, a detailed description of the basis therefore, upon the earliest to occur of Contractor making, or being obligated to make, any such Third Party Payments.

Contractor's Name .....

Name of authorized signatory.....

Signature.....

Seal.....

Tender Name & Number.....

Tenderer is required to submit a declaration for other payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include such declaration will be rejected.



### Declaration for Prohibited Payments

I, We the undersigned, .....  
.....  
...

Declare that we have read and comprehended the provisions under clause (42) of **IFB Number 202500175/GS** "Terms and Conditions" related to this Contract and in compliance with this clause; we enclose a declaration properly signed and sealed representing and warranting to (The Company) that no direct or indirect commissions, consulting fees, agent fees, finders fees or other payments, and no inducements or the giving of anything of value, have been made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to (The Company) (collectively, "Prohibited Payments") including without limitation any official, employee, agent or representative (whether or not acting in an official capacity) of (The Company) ("The Company Person"), in connection with the solicitation, bidding, negotiation, award or performance of this Contract; and hereby covenants and agrees that no Prohibited Payments shall be made or promised to be made, directly or indirectly, by or on behalf of Contractor, its subcontractors and its or their employees, agents or representatives, to any "The Company Person" in connection with the amendment, modification, renewal, extension or performance of this Contract.

Contractor's Name .....

Name of authorized signatory.....

Signature.....

Seal.....

Tender Name & Number .....

Tenderer is required to submit a declaration for prohibited payments in a separate sealed envelope whether such payments have been paid or not and the offers of all Contractors that do not include such declaration will be rejected.

### نموذج إقرار وكشف عن تضارب مصالح

تحظر أنظمة وسياسات شركة البوتاس العربية ومدونة السلوك الوظيفي على موظفيها وأفراد عائلتهم والأقارب لغايات الدرجة الثانية في أية تعاملات لهم مع المقاولين الذين تتعاقد مع شركة البوتاس العربية لإنجاز أعمال أو مشاريع أو تقديم خدمات سواء أكانت تعاملات تؤدي إلى مصلحة مالية بها أو غير ذلك، وتحظر كافة أشكال "تعارض المصالح" الفعلية أو المحتملة وهو موقف يؤثر فيه الاعتبارات المالية أو الشخصية الأخرى أو يبدو أنها تؤثر على الحكم في تنفيذ أعمال العطاء.

يجب على المتناقص الذي يرغب في التقدم للدخول في العطاء المطروح من شركة البوتاس العربية رقم **IFB 202500175/GS** استكمال تعبئة بيانات هذا النموذج وتوقيعه وختمه حسب الأصول من المفوض بالتوقيع وإرفاقه ضمن وثائق العطاء الأخرى حسب تعليمات وشروط الدخول بالعطاء. ويهدف هذا النموذج إلى تحديد وجود تضارب مصالح مباشر أو غير مباشر أو محتمل مع مصالح أي من موظفي و/أو أفراد عائلة و/أو أقارب موظفي الشركة من عدمه.

يرجى تحديد المربع المناسب لكل سؤال واستكمال المرفق إذا تمت الإشارة إليه:

1. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه\_الزوج\_الزوجة) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من موظفي شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية أو مع أي شخص متعاقد بصفة شخصية مع شركة البوتاس العربية:

نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

2. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه\_الزوج\_الزوجة) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من متقاعدي شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية:

نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

3. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه\_الزوج\_الزوجة) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة عمل أو علاقة شخصية مع أي من أعضاء مجلس إدارة شركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية:

نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

4. هل أنت بصفة شخصية أو الشركة المتقدم باسمها للمناقصة أو أحد الشركاء فيها أو أحد أفراد عائلتك المباشرين من الدرجة الأولى (الأصول والفروع أب\_أم\_ابن\_ابنه\_الزوج\_الزوجة) أو الأقارب والنسب من الدرجة الثانية (الجد والجده والأخوة والأخوات والأحفاد) أو لأحد الشركاء معك تعاملات أو مصلحة مالية أو تجارية أو علاقة شخصية أو علاقة عمل مع أي من موظفي وأعضاء مجالس و/أو هيئة مديرين الشركات التابعة والمملوكة لشركة البوتاس العربية أو أحد أفراد عائلتهم أو أحد أقاربهم من الدرجة الثانية أو مع أي شخص متعاقد بصفة شخصية مع هذه الشركات:

نعم (إذا كانت الإجابة بنعم يرجى استكمال المرفق)  
 لا

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء الاحالة مع شركة البوتاس العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.

### شهادة وإقرار

لقد قرأت نموذج الإقرار والكشف عن تعارض المصالح وأفهم بنوده. ولقد قمت بالإجابة والإفصاح الصحيح عن جميع المعلومات المطلوبة من خلال هذا الكشف، إن وجدت، في بيان المرفق. وأوافق على الإمتثال لأية شروط أو قيود تفرضها شركة البوتاس العربية للحد من تضاربات المصالح الحقيقية و/أو المحتملة أو التخلص منها. وأتحمل نتيجة الاجابة غير الصحيحة وأقر بصحة ما ورد في النموذج ومرفق الإفصاح، وأتعهد بالإفصاح لاحقاً عن أي حالات تشكل تضارب مصالح حقيقي أو محتمل وسأقوم بتحديث نموذج الكشف هذا على الفور عند تغير الملابسات المرتبطة به. وأدرك أن نموذج الكشف هذا ليس مستندا سرياً.

وأشهد وأقر بأنني لم أحصل على أية معلومات تتعلق بالعطاء أو محاولة الحصول عليها من أي شخص يعمل في شركة البوتاس العربية بطرق غير مشروعة لتحقيق منفعة شخصية أو مالية.

وفي حال حددت أو وجدت شركة البوتاس العربية أي حالة من حالات تعارض المصالح سواء حقيقي أو محتمل لها حق إنهاء العطاء أو المناقصة فوراً دون الحاجة لإعذار أو قرار قضائي مسبق مع الالتزام بأي تعويضات مالية تترتب بحقي بهذا الخصوص من ضمانات وثائق المناقصة.

التاريخ

توقيع المناقص والختم

إسم المناقص

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء الاحالة مع شركة البوتاس العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.

### مرفق نموذج إقرار وكشف عن تضارب المصالح

إذا قمت بالإجابة بنعم على أي من الأسئلة الواردة بالصفحة السابقة، فالرجاء استكمال القسم/الأقسام الواردة أدناه.  
وإذا قمت بالإجابة بلا على جميع الأسئلة، فيمكنك تجاهل هذا المرفق. قم بتقديم هذا المرفق مع النموذج المكتمل  
موقع ومختوم مع وثائق العطاء.

#### معلومات حول تضارب المصالح

• إسم أو أسماء الأشخاص الكامل وصفتهم الوظيفة الذين تم الاجابة بنعم في النموذج بوجود تضارب مصالح:

1 . .....

2 . .....

3 . .....

4 . .....

5 . .....

6 . .....

7 . .....

• حالة القرابة والعلاقة التي تربطك مع الشخص أو الأشخاص أعلاه سواء مصلحة مالية أو تجارية أو شخصية مع ذكرها:

.....

.....

• بيان طبيعة تضارب المصالح معهم (حقيقي أو محتمل أو فعلي أو مباشر أو غير مباشر)

.....

• بيان وصف منصب الشخص أو الأشخاص أعلاه / وإن كان يتيح لهم المشاركة بأي قرار في العطاء سواء في التقييم أو التنفيذ أو حصولك على معلومات داخلية منهم عن أعمال شركة البوتاس العربية

.....

.....

التاريخ

توقيع المناقص والختم

إسم المناقص

تحذير: قد يؤدي العلم بخطأ البيانات أو وجود بيانات مخادعة تم إدراجها ضمن النموذج أعلاه إلى رفض عرض المناقص أو إنهاء  
الاحالة مع شركة البوتاس العربية في تطبيق شروط وأحكام وثائق العطاء وتحصيل قيمة الكفالات المقدمة.



### Declaration and commitment form

### سند إقرار والتزام

I/We company \_\_\_\_\_

National Identification number \_\_\_\_\_

Registration no \_\_\_\_\_

Authorized signatory \_\_\_\_\_

Holding National Identification number \_\_\_\_\_

أنا / نحن شركة \_\_\_\_\_

رقم وطني \_\_\_\_\_

رقم تسجيل \_\_\_\_\_

يمثل المفوض بالتوقيع \_\_\_\_\_

يحمل الرقم الوطني \_\_\_\_\_

As it is referred to "the contractor", we hereby agree and comply with all the safety and security procedures and requirements applied at the Arab Potash Company sites, as we have the full knowledge and awareness of it, for the purpose of inserting, removing, storing or preserving any material/equipment/vessels/vehicles/personnel to implement contracting works assigned by the Arab Potash Company under Purchase Order No \_\_\_\_\_ Date \_\_\_\_\_. We also comply and agree with full responsibility of inserting, removing, storing or preserving any materials/equipment/containers/vehicles within Arab Potash Company sites with providing all the necessary protections measures without liability towards the Arab Potash Company and its employees. We hereby agree that the land area which Arab Potash Company has granted within its premises is for the purposes and duration of contracting works assigned to us for the storage or preservation of our units or tools and the presence of our vessels within our responsibility. We comply with our responsibility immediately when the contracting works are completed and/or terminated and/or upon request to evacuate the occupied Arab Potash Company land areas also removing all our materials and vessels from the work sites on our costs and cleaning and deliver it to Arab Potash Company

ويشار له ("المقاول") نقر ونلتزم بموجب السند بكافة إجراءات ومتطلبات الامن والسلامة العامة المطبقة في مواقع شركة البيوتاس العربية والتي نحن على دراية وعلم بها لغايات إدخال /إخراج أو تخزين أو حفظ أي مواد /معدات /حاويات /مركبات /أفراد لتنفيذ أعمال المقاوله المحالة علينا من شركة البيوتاس العربية بموجب أمر الشراء رقم \_\_\_\_\_ تاريخ \_\_\_\_\_، وكما نلتزم ونقر بكامل مسؤولياتنا على أذخار وإخراج وتخزين أو حفظ أي مواد /معدات /حاويات /مركبات داخل مواقع عمل شركة البيوتاس وتوفير وسائل الحماية اللازمة عليها، دون أدنى مسؤولية بذلك على شركة البيوتاس العربية وموظفيها، ونقر بأن مساحة الأرض التي تم منحها لنا من شركة البيوتاس العربية داخل مواقع عملها هي لغايات ومدة موقته ولمدة انجاز المشروع أو اعمال المقاوله المحالة علينا لتخزين أو حفظ وحداتنا أو ألياتنا وتواجد الحاويات العائدة لنا ضمن مسؤوليتنا. ونلتزم فور انتهاء و/أو إنهاء أعمال المشروع و/أو عند الطلب بإخلاء مساحة أرض مواقع شركة البيوتاس العربية التي نشغلها وإخراج كافة معداتنا والحاويات من مواقع العمل على مسؤوليتنا ونفقتنا وتنظيف المنطقة وتسليمها لشركة البيوتاس العربية دون شواغل أو مخلفات، وذلك خلال مدة لا تتجاوز أسبوع من تاريخ الطلب و/أو من تاريخ انتهاء و/أو إنهاء أعمال المشروع أو اعمال المقاوله، بخلاف



without leaving any waste within two weeks from the request date and/or work completion and or works termination, otherwise Arab Potash Company has the full right to claim fair rent wage by 50 Jordanian Dinars daily regard the existence of our materials in the work site and without the need for notices or prior Judicial actions. Also, Arab Potash Company has the right to act solely in our materials to collect their rights or remove our materials on our costs from the work sites, and thereof we comply with preserving the Arab Potash Company Properties in its works sites and hereby we comply to not cause any harmful actions that could affect Arab Potash company interest or works during our works in Arab Potash company work sites. Also, we acknowledge the rights of Arab Potash Company staff from the project administration and security administration if requested to remove any of our materials from the work sites and/or reject entering any equipment/ personnel/ vehicles/ to the work sites without any cause of responsibility on them.

Accordingly, we sign this form with full satisfaction, acceptance and knowledge and is considered an obligation towards us and as a part of the assigned purchase order or tender document

Name

Sign

Date

ذلك يكون لشركة البوتاس العربية كامل الحق بمطالبتنا بدل اجر المثل عن تواجد معد اتنا في مساحة ارض موقع عملها بواقع 50 دينار عن كل يوم دون الحاجة لأعذار او اشعار او اجراء قضائي مسبق، ومع الحق لشركة البوتاس التصرف بمعد اتنا دون الحاجة للرجوع لنا لتحصيل حقوقها او إخراجها على نفقتنا من مواقع العمل ، ونلتزم بالمحافظة على أملاك شركة البوتاس العربية في مواقع عملها وعدم الاضرار بمصالحها واعمالها خلال فترة تواجدنا في مواقع العمل مه حق الشركة الطلب باي وقت اخلاء مواقع عملها . كما ونقر بحق شركة البوتاس العربية وموظفيها من إدارة المشروع والأمن طلب إخراج أي من موادنا ومعد اتنا من مواقع العمل و/أو عدم إدخال أي مواد / أفراد/ مركبات/ إلى مواقع عملها ودون أدنى مسؤولية عليهم.

وعليه جرى التوقيع من قبلنا بكامل الرضا والقبول والعلم بمضمون هذا السند ويعتبر التزام موجب علينا وجزء من شروط أمر الشراء أو وثائق العطاء المحال علينا.

الاسم

التوقيع

التاريخ

الجهة المشرفة / المهندس المشرف على المقاول

Arab Potash Company  
Technical Bidding Sheet

APC Ref. : IFB 202500175.

Subject: Anchor Barge for harvesters #13



Vendor confirmation or deviations from APC specifications to be indicated in this column (Item by Item).

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APC Specifications

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APC Specifications

**1.0 Introduction.**

This specification covers the Arab Potash Company (hereinafter called APC) requirements for one (1) Harvester Ancho Barge which will be used for lifting and transferring the (4.0 ton) anchor & repair the HDPE floating harvester's lines, in the carnallite solar pans located at the southern end of the dead sea in Safi – Jordan.

**2.0 Scope of work.**

2.1 Seller shall be responsible for material supply of One (1) complete anchor barge including sub-components according to the following technical drawings included in the tender documents:

- Mt. 3868-a0-rev1
- Mt. 3869-a1-rev1
- Mt. 3870-a0-rev1
- Mt. 697 -a2-rev0
- Mt.4770-a2-rev0
- Mt.4771-a2-rev1

2.2 The Seller shall supply all labor and materials to produce the required anchor barge.

2.3 The scope of work shall include:

- 2.3.1 Fabrication, painting, transportation and delivery to site, launching, assembly, crane and Genset installation, electrical wiring in suitable rigid conduits, lighting and fresh water tank and piping installation.
- 2.3.2 Supply and installation of electrical Genset according to APC requirements in annex A.
- 2.3.3 Supply and installation of 5.0 ton electrical chain hoist according to APC requirements in annex B.

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APC Specifications

- 2.3.4 Assembly and commissioning of the anchor barge at APC site in a carnallite pond.
- 2.3.5 No later than thirty (30) days after awarding date, the Seller shall provide the following for APC review and approval prior to starting fabrication:
- Fabrication shop drawings.
  - Site erection drawings and weld procedures.
  - Detailed manufacturing schedule, including material receipt, fabrication, testing, painting, final inspection and assembly and commissioning.
  - Manpower breakdown with rate sheets by classification.
- 2.3.6 Starting 30 (thirty) days after the awarding date or at such other date as APC may direct, Seller shall provide APC with weekly progress reports, including the following information:
- The estimated percent complete.
  - An updated schedule.
  - Any nonconformances and corrective actions taken.
  - A summary of any quality assurance process audits, system evaluations, etc.
  - A copy of all quality control Inspection and Test Reports for the period.
  - A description of problems or delays, if any, that may affect delivery with a plan of remediation.
  - A one-week forecast.
  - Photographs of the work in progress.

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**3.0 Structural and design requirements:**

- 3.1 All materials for anchor barge fabrication shall be provided by Seller and according to this specifications and design drawings.
- 3.2 Seller shall supply mill test certificates. All steel purchased for the Project shall be kept separate and identifiable along with pertinent certificates. APC will have the right to test the steel for quality.
- 3.3 All steel structure members shall be new, free from laminations, edge defects and inclusions.
- 3.4 All materials of construction, fabrication, inspection testing & certification shall conform to the latest edition of the following standards & codes:
  - 3.4.1 Steel plates shall be in accordance with ST 37-2 DIN 17100, or equivalent.
  - 3.4.2 Pipes shall be seamless to ASTM A53.
  - 3.4.3 Pipe fittings (Elbows and reducers) shall be to ASTM A234 WPB.
  - 3.4.4 Flanges shall be Forged steel to ASTM A 105N and dimensions to ANSI B16.5 class 150 lb.
  - 3.4.5 Steel beams and structural members shall be hot rolled sections in accordance with ST37-2 DIN 17100, or equivalent.
  - 3.4.6 All Structural Bolts shall be grade 8.8 min, Hot dip Galvanized.
  - 3.4.7 Threaded fitting shall be NPT, to ANSI B2.1
  - 3.4.8 All Welding Processes shall be performed in accordance with ANSI / AWS D1.1 (American Welding Society).
  - 3.4.9 Rubber fender D-shape with dimension (140x140 mm), material compound (SBR or NR) shore a (65-75) black color.

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APC Specifications

3.5 All welds shall be full strength seal welds & free from the following:

- 3.5.1 Crack in the welds or adjacent surfaces.
- 3.5.2 Slag inclusions
- 3.5.3 Porosity
- 3.5.4 Lack of fusion at the edge of the weld undercut
- 3.5.5 Lack of penetration at the root of the weld excessive penetration bead

3.6 The anchor barge is composed of 03 detachable pontoons. Each pontoon shall be divided into minimum (2) watertight compartments by means of bulkhead to ensure stability & floatation of the barge in case of accidental flooding of any compartment.

3.7 Each pontoon shall be provided with two (600x600) mm manhole with hinged cover, One at each watertight compartment. Ladders shall be fitted at each manhole to facilitate entering inside the pontoons for cleaning or repair.

3.8 Each pontoon shall be provided with (4) lifting lug suitable for lifting the complete pontoon.

3.9 The main upper deck shall be covered with chequered plates with a minimum thickness of 6mm.

3.10 All bolts shall comply with the following:

- 3.10.1 Washers to be provided under the nuts and head.
- 3.10.2 No threading within the parts gripped.
- 3.10.3 Minimum of two full threads beyond the nut.
- 3.10.4 Anti-rust compound shall be used when tightening all bolts.

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3.11 Splicing

- 3.11.1 Splices shall be minimized.
- 3.11.2 If splicing members, the provisions of Specification QUA-S-004, welding Inspection Requirements, will apply.
- 3.11.3 No splices shall be located within 16 inches of any joint.
- 3.11.4 Splices require complete joint penetration and must meet the NDT (non-destructive testing) criteria of passing ultrasonic testing or radiographic testing.

4.0 General requirements:

- 4.1 The accepted origins of all material, welding filler metal, equipment, and the instruments, etc. are USA, West Europe, Japan, Canada and Australia only. Documents and mill test certificates shall be provided for APC review and approval.
- 4.2 The anchor barge shall be fabricated to fulfill the technical requirements shown in the design drawings enclosed.
- 4.3 The anchor barge shall be rigid & stable enough to safely carry specified loads clause 1.0 (Introduction) and all forces resulted from anchor lifting process using the 5.0 ton (SWL) crane.
- 4.4 Seller shall take all necessary precautions when lifting to do so safely and without damaging the equipment or structures.
- 4.5 The draft of the barges in brine (loaded with operating load) shall not exceed 0.5m.

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APC Specifications

- 4.6 The barge shall be equipped with sheds as shown in design drawings.
- 4.7 The anchor barge shall be fitted with 04 solar energy lights, 500Watts each around the working area.
- 4.8 In the event of a conflict between this specification & the reference codes & standards, the most stringent requirement shall apply based on APC determination.
- 4.9 Bidding sheets shall be filled (item by item) and stamped by supplier. The supplier shall indicate confirmation or deviation to APC specifications. In case of deviation, the supplier shall spell out in details these differences.
- 4.10 The anchor barge and all equipment and accessories shall be suitable for the site conditions in clause 5.0.
- 5.0 Site conditions & special project requirements:**
- 5.1 Location: APC Plant and solar pans are located at the southern east end of the Dead Sea in Safi – Jordan, 400m below sea level.
- 5.2 Ambient Temperature: 5C° – 50 C°
- 5.3 Solar radiation: Zero cloud cover for most of year
- 5.4 Relative Humidity can be: 85%
- 5.5 Site barometric pressure: 106 KPa.

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5.6 Wind: Speed (based on 3 second peak gust): 37m/s

5.7 Wave height in the solar pans: 0.5 meter max.

5.8 Brine properties in Carnallite pans:

5.8.1 Temperature: 5° – 50 C°.

5.8.2 Specific gravity: 1.295 -1.361

6.0 Welding specifications:

6.1 Material requirements.

6.1.1 Welding of structural steel shall be by electric arc welding processes including flux-cored welding, submerged arc welding, shielded metal arc welding, gas metal arc welding, or gas tungsten arc welding.

6.1.2 Welding shall conform to the applicable provisions of American National Standards institute/American Welding Society (AWS) D1.1.

6.1.3 Filler metal shall be 500 MPa (70 ksi) tensile strength (type low hydrogen or equivalent).

6.1.4 All welds, joint preparation, and joint welding shall be consistent with best industrial practice to meet the relevant provision of (AWS D1.1) standards and practices.

6.2 Workmanship requirements

6.2.1 Seller shall prepare detailed welding procedure specifications and sketches showing

6.2.2 the procedure to be used for each required joint. These specifications shall conform

6.2.3 to the provisions set in AWS D1.1.

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- 6.2.4 The welding procedure specification, qualification test results, and shop drawings shall be approved by APC before fabrication is begun.
- 6.2.5 Temporary welds required for equipment erection aids (i.e., temporary braces, erection clips, strong backs) shall be made by welders qualified for permanent work.
- 6.2.6 Accidental arc strikes in other than weld locations, and temporary welds, shall be removed and ground flush with adjacent surfaces.
- 6.2.7 Tack welds that are to be incorporated into the permanent work shall be subject to the same quality requirements as the permanent welds. Tack weld slag and defective tack welds shall be removed prior to permanent welding.
- 6.2.8 Production welding procedures and welding sequences shall be established to minimize residual stresses and distortion of the completed weldment.
- 6.2.9 All welding operators, welder, and tack welders shall be qualified as necessary for the particular type of weld they will do.
- 6.2.10 All welders and inspectors must be certified by an AWS authorized entity.
- 6.2.11 The Seller shall maintain permanent records of welders and welding operator qualifications including the date of qualification and procedures under which qualified.
- 6.3 Welds inspection
- 6.3.1 The entire fabrication process is monitored by the Seller's inspectors to determine conformance with:
- The requirements set forth in AWS D1.1.
  - The approved welding procedures; and,
  - Shop production drawings.

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- 6.3.2 The Seller's welding inspector will perform duties as per AWS D1.1
- 6.3.3 The Seller's Quality Assurance Department shall maintain a quality control system to assure compliance with contract requirements and maintain records of quality control inspections performed to meet these specifications.
- 6.3.4 Prior to any welding, the Seller will visually inspect the preparation of material for welding to assure compliance with AWS D1.1.
- 6.3.5 All sharp edges to be chamfered and all corners to be shaped to a radius of at least 1.5mm.
- 6.3.6 All completed welds shall be cleaned and examined visually for insufficient throat or leg sizes, cracks, undercutting, overlap, or excessive convexity of reinforcement. Defects shall be corrected as per AWS D1.1.
- 6.3.7 Upon the completion of the fabrication work & one - week prior to barges painting, the seller shall inform APC to carry out the necessary inspection & testing of the barge before releasing for painting. The following inspection will be witnessed APC engineer.
- 100% visual inspection for all structural steel welding adjacent surfaces.
  - Non-destructive test (ultrasonic or radiographic testing) shall be performed to 10% of the welds. Joints to be tested shall be selected by APC Engineer.
  - The cost of all welding tests specified above, and the corrective work will be borne by the seller.
  - Once the defected welds have been repaired, the barges will undergo a leak test using compressed air of about (0.5 - 1.0) psi pressure in which the welds will be inspected using soap foam.
  - All records of non-destructive testing shall be submitted to APC.

Important note: This bidding sheet must be filled by vendor/ manufacturer as part of the tender conditions, otherwise APC has the right to overlook the whole offer. All pages shall be signed and stamped.





6.4 Repairs

- 6.4.1 Defective weld metal shall be removed by air carbon-arc, grinding, or oxy-fuel gouging to sound metal.
- 6.4.2 The surfaces shall be thoroughly cleaned before welding. The resulting cavities shall be re-welded in compliance with AWS D1.1.
- 6.4.3 Welds that have been repaired shall be re-inspected by the same methods used in the original inspection. All weld's defects and repair shall be documented.

7.0 Inspection & testing:

- 7.1 Seller's responsibility is to manufacture properly and to inspect thoroughly the anchor barge prior to presentation to APC for inspection.
- 7.2 The making or failure to make an inspection, examination or test of, or payment for, or acceptance of the anchor barge shall in no way relieve the Seiler from its obligation to conform to all of the APC's requirements and shall in no way impair APC's right to reject or revoke acceptance of nonconforming parts, or to avail itself of any other remedies to which APC may be entitled, notwithstanding APC's knowledge of the nonconformity, its substantiality or the ease of its discovery.
- 7.3 Seller shall give APC (One) week advance notice of the expected completion of the following events, which constitute " Witness points and hold points " :
  - 7.3.1 25% completion of fabrication
  - 7.3.2 50% completion of fabrication
  - 7.3.3 75% completion of fabrication
  - 7.3.4 100% completion of fabrication

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Vendor confirmation or deviations from APC specifications to be indicated in this column (Item by item).

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- 7.3.5 Surface preparation and coating
- 7.3.6 Readiness of equipment for final inspection prior to delivery to site.
- 7.3.7 Readiness of equipment for launching; and
- 7.3.8 site mobilization and demobilization.
  
- 7.4 Inspection before anchor barge launching:
  - 7.4.1 Seller shall notify APC that equipment will be ready for inspection a minimum of 2 (two) weeks prior to launching.
  
- 7.5 The scope listed will not be considered complete or ready until anchor barge inspection is made, and a written release is issued by APC representative,
  
- 7.6 As part of the anchor barge inspection, APC representative will examine the following:
  - 7.6.1 MTC Certifications on material purchased by Seller,
  - 7.6.2 Weld procedure specifications (which must meet or exceed the acceptance criteria of the AWS D1.1).
  - 7.6.3 Welder and inspector certifications.
  - 7.6.4 Final visual welding acceptance.
  - 7.6.5 Accuracy of dimensional tolerances, as defined by APC drawings.
  - 7.6.6 Verification of material traceability.
  - 7.6.7 Sandblasting and painting, including inspection records.

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**8.0 Quality assurance review:**

- 8.1 The anchor barge works will be subject to Quality Assurance Review by APC, or authorized representative, who shall be granted free access during working hours to any and all parts of Seller's plant(s) to monitor compliance with quality requirements.
- 8.2 APC has the right to inspect, examine, and test the equipment through the manufacturing process, the time of shipment and a reasonable time after arrival to APC site at the destination.
- 8.3 APC Quality Assurance Representative shall be allowed access to Seller's quality process control and quality verification records to review process and quality verification documents. Review of these documents will include verification of compliance with the specifications and applicable codes or standard requirements.
- 8.4 It is understood that the quoted prices include these Quality Assurance Review requirements. No request for extra cost on account of these requirements will be entertained.
- 8.5 Seller shall not ship any parts of the anchor barge until final inspection has been satisfactorily completed and a written release for shipment is received from APC's Quality Assurance Representative.

**9.0 Acceptance:**

- 9.1 A preliminary acceptance of the anchor barge will be issued upon the receipt of the barges at APC site where a final check & inspection will be carried out on the barge. The anchor barge will then be tested by APC under seller supervision and laid down in the carnalite pond.

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9.2 Final acceptance of the anchor barge is determined at the jobsite after installation, assembly and commissioning. Acceptance certificate will be issued afterwards by a receiving committee being satisfied of the performance and stability of the barge while lifting loads.

#### 10.0 Painting and protection

##### 10.1 General

10.1.1 All used steel plates and profiles shall be shot blasted to grade (SA 2.5) and painted with shop primer prior to construction of the anchor barge pontoons.

10.1.2 The ambient conditions during painting shall be such as to ensure that there is no condensation on the steel and that the temperature and humidity are suitable for the application of the paint.

10.1.3 During construction all welds shall be brush cleaned and treated with primer paint.

10.1.4 After fabrication, all interior and exterior welds, burns, cuts, or otherwise damaged areas shall be re-blasted with the balance of the surface areas sand swept (lightly sandblasted) to remove contamination.

10.1.5 After the surfaces have been properly prepared, the following painting schedule shall be applied.

##### 10.2 Painting schedule:

10.2.1 Anchor barge pontoons below waterline up to 0.6 meter above the base line:

- One (1) coat two component epoxy primer dry film thickness: 50 mic.
- One (1) coat coal tar epoxy, high build, dry film thickness: 150 mic.
- One (1) coat coal tar epoxy, high build, dry film thickness: 100 mic.
- Topcoat color: RAL 9005 Black.

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APC Specifications

Vendor confirmation or deviations from APC specifications to be indicated in this column (Item by Item).

10.2.2 side plates above water line:

- a. One (1) coat two component epoxy primer dry film thickness: 50 mic.
- b. One coat two components epoxy, dry film thickness: 150 mic.
- c. One coat two components polyurethane, dry, film thickness: 100 mic.
- d. Topcoat color: RAL 6021 Pale green.

10.2.3 Deck surface

- a. One coat two component epoxy primer dry film thickness: 100 mic.
- b. One coat two components epoxy, dry film thickness: 100 mic.
- c. One coat two components epoxy, dry, film thickness: 100 mic.
- d. One coat two components tintable epoxy (non-slip), dry film thickness: 100 mic.
- e. Topcoat color: RAL 6021 Pale green.

10.2.4 Steel structure:

- a. One coat two component epoxy primer dry film thickness: 100 mic.
- b. One coat two components epoxy, dry film thickness: 100 mic.
- c. One coat two components epoxy, dry, film thickness: 100 mic.
- d. One coat two components polyurethane, dry, film thickness: 100 mic.
- e. Topcoat color: RAL 6021 Pale green.

10.2.5 Internal surfaces:

- a. One (1) coat two component epoxy primer dry film thickness: 100 mic.
- b. One (1) coat two components epoxy, high build, dry film thickness: 100 mic.

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- c. One (1) coat two components epoxy, high build, dry film thickness: 100 mic.
- d. Topcoat color: RAL 7035 Grey.

10.3 Paint material shall be suitable for site and operation conditions described in clause 5.0

10.4 Paint data sheets shall be submitted to APC for approval.

**11.0 Warranty:**

The supplier warrants to the Arab Potash that the equipment supplied is free from fault in design, workmanship and material and is of sufficient size and capacity and of proper material to fulfill satisfactorily the performance requirement.

Should any defect in design, material, workmanship or operating characteristics develop during the first year of operation but not later than (18) months after shipment from the suppliers works, the supplier agrees to make all necessary or desirable alterations, repairs and replacements of defective equipment free of charge and shall pay transportation expenses to and from the plant site.

No reimbursement whatever may be claimed for modifications or repairs carried out by third parties before the written consent or approval of the company.

If the defect or diminished performance cannot be corrected, the supplier agrees to replace the equipment without delay and at his own expense or to take the equipment back and return the total purchase price. The owner will not under any circumstances be held responsible for indirect damage.

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## Annex (A)

### Diesel Engine Generator Technical Specifications

This specification covers the requirements for the supply of one complete Diesel Generating Set to be installed on the anchor barge.

#### 1.0 Scope of supply:

- 1.1 Supply and installation of 01 genset of 28 KVA continuous running duty for anchor barge.

#### 2.0 Technical specifications:

##### 2.1 Generator specs.:

- 2.1.1 Two bearings, fan cooled, drip-proof, self-excited and self-regulated, screen protected, ac brushless type alternator.

##### 2.2 Construction:

- 2.2.1 Generator is based around a cast or fabricated frame and cast iron end bracket with a sheet metal terminal box mounted at the non-drive end.
- 2.2.2 The rotor / stator core is produced from low loss electrical grade sheet laminations, which are jig built and welded under a fixed pressure to give an extremely rigid core to withstand vibration and load impulse.

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Vendor confirmation or deviations from APC specifications to be indicated in this column (item by item).

- 2.2.3 The generator set shall be equipped with sound-insulated weather-proof canopy manufactured by the same genset manufacturer. The generator set and the canopy shall be suitable for environmental conditions described in c on page (8).
- 2.2.4 The generator shall be equipped with an ac fed charger (230 vac) suitable to charge genset battery while genset is at rest.
- 2.2.5 The generator shall be equipped with 4-pole thermal magnetic circuit breaker.
- 2.2.6 The terminals for outer conductors L1, L2, L3, the neutral N as well as the protective earth conductor pe shall be designed as stud terminal connectors.

2.3 Generator technical data:

- 2.3.1 Type : To be specified by supplier
- 2.3.2 Capacity : 28 KVA continuous running duty
- 2.3.3 Voltage : 400V / 230V
- 2.3.4 Co. Of phases : 3 PH+ N
- 2.3.5 Frequency : 50 Hz
- 2.3.6 Full load current : To be specified by supplier
- 2.3.7 Speed : To be specified by supplier
- 2.3.8 Insulation class : H
- 2.3.9 Excitation voltage : To be specified by supplier
- 2.3.10 Duty : Continuous running duty
- 2.3.11 Ambient temperature : 5° C to 50° C
- 2.3.12 Protection : IP 23, or better.
- 2.3.13 Power factor : To be specified by supplier
- 2.3.14 Overload capacity : 110% for 1 hr. in 12 hrs.
- 2.3.15 Excitation method : To be specified by supplier
- 2.3.16 Original manufacturer : To be specified by supplier

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Vendor confirmation or deviations from APC specifications to be indicated in this column (Item by Item).

2.4 Engine specs:

- 2.4.1 Air cooled diesel engine
- 2.4.2 Model / type : To be specified by supplier
- 2.4.3 Make : To be specified by supplier
- 2.4.4 No. of cylinders : To be specified by supplier
- 2.4.5 No. of strokes : To be specified by supplier
- 2.4.6 Continuous operating speed : To suit generator
- 2.4.7 Power rating : To suit generator
- 2.4.8 Engine speed rated output : To suit generator
- 2.4.9 Fuel consumption at full load : To be specified by supplier
- 2.4.10 Fuel oil tank capacity : To be sufficient for approx. 8 hrs. Running
- 2.4.11 Starting : Rechargeable battery, 12V system

2.5 Genset control panel:

- 2.5.1 Gensets shall be supplied along with a weather-proof control panels, enclosure of suitable size with an ingress protection of IP55, wall mounted type enclosure.
- 2.5.2 The control panels shall be equipped with a generator controller.
- 2.5.3 The control panels shall be equipped with an emergency stop switch, key-operated switch and generator switch.

2.6 Voltage regulation:

- 2.6.1 Voltage regulation is achieved via an automatic voltage regulator.

Important note: This bidding sheet must be filled by vendor/ manufacturer as part of the tender conditions, otherwise APC has the right to overlook the whole offer. All pages shall be signed and stamped.

APC Specifications

2.6.2 Voltage regulation range:  $\pm 2.5$  % of nominal.

2.7 Main terminal and earthing arrangement:

- 2.7.1 Generator output terminals shall be brought out to a suitable rated 4-pole MCCB.
- 2.7.2 The AC generator frame shall be solidly earthed to the genset bedplate.

2.8 Genset controlling, monitoring & protection:

2.8.1 The following functions of signals and measured data shall be presented on the generator controller located at the control panel:

- a. Ampere reading for three phase currents / overcurrent protection.
- b. Voltage reading for three phase voltages / over/undervoltage protection.
- c. Voltages unbalance protection.
- d. Frequency reading / over /underfrequency protection.
- e. Automatic / manual starting facility.
- f. Engine speed rpm reading.
- g. Engine oil pressure reading.
- h. Fuel level % reading.
- i. Engine temperature reading.
- j. Battery dc voltage reading.
- k. Dc charging current reading.
- l. Running hour reading.
- m. Generator KVA & KW.
- n. Engine oil pressure protection.
- o. Engine temperature protection.

Important note: This bidding sheet must be filled by vendor/ manufacturer as part of the tender conditions, otherwise APC has the right to overlook the whole offer. All pages shall be signed and stamped.

**3.0 Applications:**

3.1 The generators shall be suitable for industrial loads (induction motors, cranes) and distribution loads, electrical appliances and lighting.

**4.0 Spare parts:**

4.1 Priced spare parts list for two years operation, shall be submitted with an offer for the complete set (engine + alternator).

4.2 Spare parts list shall be in details specifying part No., technical description and original manufacturer for each item.

**5.0 Requirements and notes:**

5.1 Technical catalogue in English to be submitted with offer.

5.2 Offer shall be in details indicating each item of APC specifications.

5.3 Offers not including clear specifications and reply to APC requirements will be neglected.

5.4 Bidding sheets shall be filled and stamped by supplier. The supplier shall indicate confirmation or deviation to APC specifications. In case of deviation, the supplier shall spell out in details these differences.

5.5 Complete wiring diagrams for genset shall be submitted with offer along with all component details.

**6.0 Environmental and operating conditions:**

6.1 The plant is situated on the eastern shore of the southern basin of the dead sea.

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Vendor confirmation or deviations from APC specifications to be indicated in this column (Item by Item).

6.2 The plant location and process generate severe environmental conditions which must be carefully considered by equipment supplier.

6.3 Generator to suit the site conditions in clause 5.0

Important note: This bidding sheet must be filled by vendor/ manufacturer as part of the tender conditions, otherwise APC has the right to overlook the whole offer. All pages shall be signed and stamped.





## Annex (B)

### Chain Hoist Specifications.

#### 1.0 Scope of supply:

- 1.1 Supply and install new electrical chain hoist with electric travelling trolley for harvester #13 anchor barge.

#### 2.0 Specification: -

- 2.1 Capacity: 5.0 ton (SWL)
- 2.2 Height of lift: 10-12 mt
- 2.3 Lift speed: 3 – 3.5 meter/ min.
- 2.4 Mechanical load brake.
- 2.5 Supply voltage: 380V. Control circuit voltage shall be 24Volts
- 2.6 Motor shall be AC induction squirrel cage, 380V, 3 phase, 50Hz, TEFC, and IP 67, Insulation class: F
- 2.7 Festoon cable system shall be provided for power and control cables.
- 2.8 Direct control pendant push button (up-down, left-Right & emergency stop).
- 2.9 Trolley: - double steel side plates and are adjustable for various beam widths,  $\geq$  125mm.

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Technical Evaluation Criteria				
#	Criteria	Measuring	Calculation method	Score
1	Quality of bid	Conformance with Specification	(0-5 marks) for each point, based on APC engineers experience	20
		Well organized technical documents and submittal		
		All technical data are clear & complete.		
		Provide clear design basis.		
2	Manufacturer / supplier HSE & OA/QC documents.	HSE policy.	5 marks	15
		OA/QC policy.	5 marks	
		ISO certification	5 marks	
3	Manufacturing facilities and equipment	Workshop	10 marks	25
		Bending and shear machines	5 marks	
		Welding machines	5 marks	
		Cranes (Overhead or mobile)	5 marks	
4	Manufacturer experience in similar projects with reference list	Relevance of previous projects	15 marks	30
		Number of years in business. >= 15 years	15 marks	
5	Delivery time	-	0 after August 2025	5
6	Manufacturing program	-	-	5
Total technical marks (out of 100)				
Total technical weight (70%)				

**Minimum passing score: 70%.**

**Note: The client will adopt combined score 70% for technical offer and 30% for financial offer for the purpose of awarding.**